



**2,500+ POWER MATCHING**

Asia's Largest Open Innovation Summit

# The 14<sup>th</sup> INNOVATION LEADERS SUMMIT

- ILS2026 Prospectus for Overseas Startups -



**250+ Startup Pitch**



**200+ Startup Show**



**50+ Leaders Session**



**10+ Networking Session**



# Previous (13th) ILS Achievements

## Asia's Largest Open Innovation Conference with a total of 22,786 participants and 2,562 business meetings held

The 13th ILS was held as a hybrid event, combining face-to-face and online events. A total of 12,867 attendees joined the onsite event, and 22,786 participants joined overall, including online attendees. The main program, "POWER MATCHING," a business matching initiative designed to create new partnerships between startups and major corporations, was conducted both in person and online, with 2,562 business meetings held.

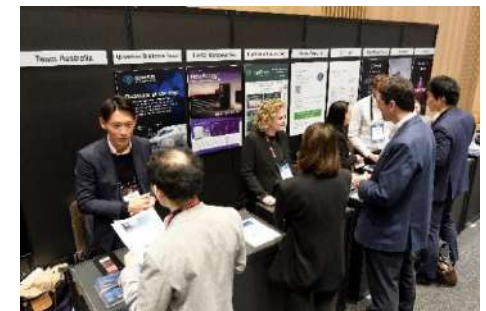
- Date / Venue In-person : Dec 1<sup>st</sup> - 5<sup>th</sup> 2025 at TORANOMON Hills (Tokyo)  
Online : Nov 19<sup>th</sup> - 27<sup>th</sup> , Dec 8<sup>th</sup>- 17<sup>th</sup> ,2025 at ILS Online Matching Platform
- Organizer Innovation Leaders Summit Committee
- With the support of METI / NEDO / JFC
- Sponsors



Startup Booth & Pitches  
Sponsored by Korea SMEs and Startups Agency K-Startup Tokyo



Startup Booth  
Sponsored by the Australian Embassy



Startup Booth & Pitches  
Sponsored by Latvian Investment and Development Agency



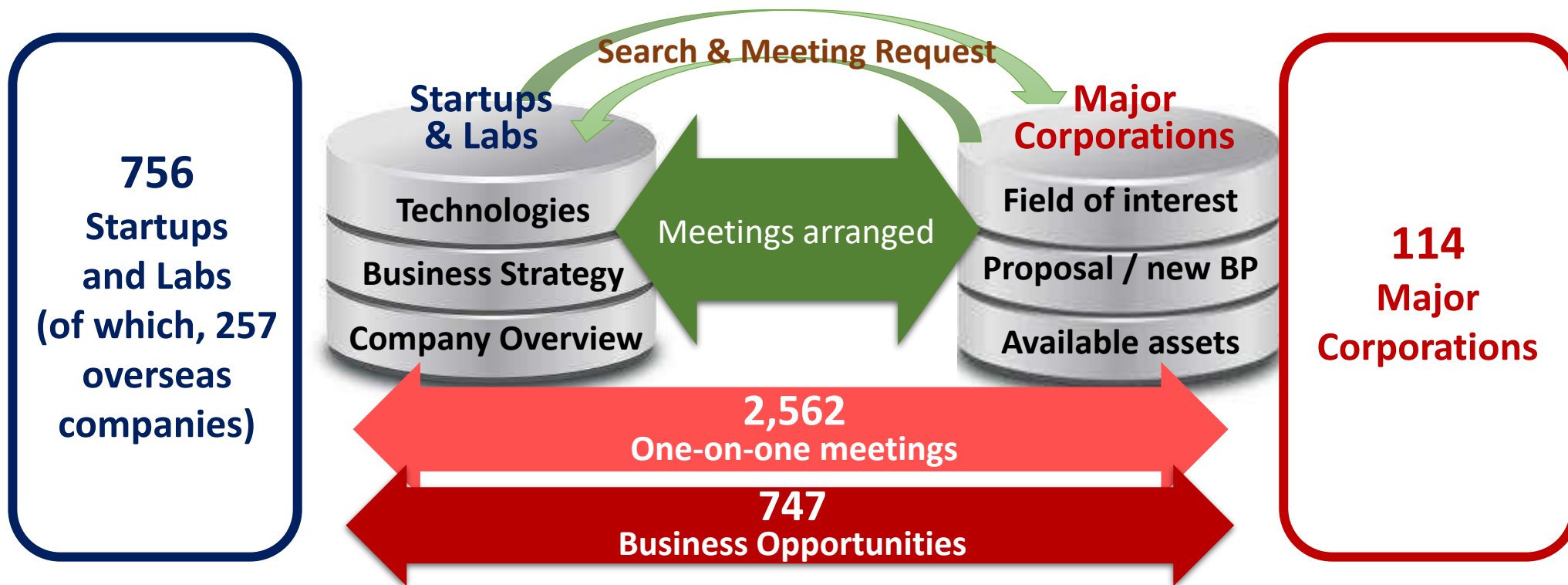
EU Innovation Booth  
Sponsored by EU-Japan Centre



Korean Startup Pitch  
Sponsored by KOTRA

# What is the ILS POWER MATCHING?

- **POWER MATCHING** is a program on the cutting-edge of open innovation where more than 100 major corporations and over 700 startups and labs hold nearly 2,500 one-on-one business meetings in search of opportunities to collaborate.
- The previous **POWER MATCHING** created 747 business opportunities.



## Benefits for Startups & Research Labs

- ◆ **Direct access to decision-makers at leading corporations**  
Participants include decision-makers from R&D and business development teams actively seeking startup partnerships. About 80% of these participants are executives at their respective companies, which speeds up the partnership process.
- ◆ **Startups can request meetings with major corporations directly by searching for their needs**  
Startups can browse major corporations by field of interest, collaboration interests, and reason for attending ILS, and send direct meeting requests to those companies they are interested in.
- ◆ **Opportunities to receive inbound meeting requests from major corporations**  
All startups upload a profile for major corporations to view and may receive direct outreach from corporations based on their profiles.



# POWER MATCHING [Major Corporation Participants]

- 114 major corporations participated this time. An average of 15 people from 5 departments per company participated in business meetings, with a maximum of 50 people from 8 departments from one company.
- More than 20% were executive-level or higher, with around 90% at the division manager-level or above.

(Repurposed from the ILS matching site)

 Manager	 Division manager	 Division manager	 Manager	 Executive officer	 Executive officer	 Division manager	 Connect with Innovation Division manager	 Division manager	 Executive officer
 Division manager	 Executive officer	 Manager	 NTT DOCOMO Ventures, Inc. Manager	 キヤノン ITソリューションズ株式会社 Manager	 Division manager	 Manager	 Division manager	 Division manager	 Division manager
 Division manager	 Division manager	 Manager	 Manager	 Division manager	 Division manager	 Division manager	 Executive officer	 Executive officer	 Executive officer
 Executive officer	 Division manager	 Executive officer	 Manager	 Executive officer	 Division manager	 綜研化学株式会社 Division manager	 Division manager	 Executive officer	 Division manager
 Division manager	 Division manager	 Division manager	 Division manager	 Executive officer	 Division manager	 Division manager	 Division manager	 Executive officer	 Executive officer
 Manager	 Division manager	 Manager	 Division manager	 Division manager	 Executive officer	 Division manager	 Division manager	 Division manager	 Division manager
 Division manager	 Division manager	 CEO - level	 Division manager	 Division manager	 Division manager	 Division manager	 Division manager	 Division manager	 Division manager
 Division manager	 Division manager	 Division manager	 Division manager	 Executive officer	 Executive officer	 Division manager			
 Division manager	 Executive officer	 Executive officer	 Division manager	 Division manager	 Division manager	 Executive officer			
 Division manager	 Division manager	 Executive officer	 CEO - level	 Executive officer	 Executive officer	 Division manager			



- Matching program with venture capitalists and angel investors
- 163 startups had business meetings with 13 VCs, last time

(Venture capitals participated in last time)

**Nippon Venture Capital (NVCC)**  
 Venture Capital for Open Innovation: bridging startups, enterprise investors/customers, and academia researchers, with passionate founders

**SARR, LLC**  
 We support high-tech base startups

**Spiral Innovation Partners, Inc.**  
 Operator of CVC funds and open innovation support.

**JAFCO**  
**JAFCO Group**  
 Japan's largest independent VC firm

**Mitsubishi UFJ Capital**  
 MUCAP is the best partner for growing companies

**Innovation Engine**  
 We are looking for mid-sized companies and venture companies from the seed stage to the maturity stage.

**SBI Investment Co., Ltd**  
 We focus our investments on privately held companies in sectors that will become core industries for the next generation.

**JIC Venture Growth Investments**  
 We help to promote innovation in Japan and enhance its global competitiveness through growth-investments for startup companies.

**Beyond Next Ventures**  
 VC specializing in seed/early stage deep tech startups

**Universal Materials Incubator**  
 UMI is a Tokyo based VC, dedicated to the materials science sector. We actively facilitate collaboration between start-ups and large corporations.

**Spurple**  
 We conduct investment activities as the only independent venture capital firm in the Tohoku region.

**JSSA**  
 Pre-seed and seed funds invest in a wide range of areas from R&D to business development

**UntroD Capital Japan**  
 Investing in deep tech startups with innovative R&D technologies.

- ◆ VC Matching Success Stories
- Digital Platformer (SARR) × Partisia  
<https://ils.tokyo/performance/case/case45.php>
  - OpenSteet x JIC Venture Growth Investments  
<https://ils.tokyo/performance/case/case36.php>

Only promising startups and labs recommended by the ILS Advisory Board, which is made up of more than 100 leading Japanese and overseas organizations, can take part in POWER MATCHING (invitation-only system).

## 31 Japanese Venture Capitals



## 12 Accelerators



## 12 Universities



## 11 Japanese Gov Agencies



## 15 Local Gov Agencies



## 12 Foreign Government Agencies

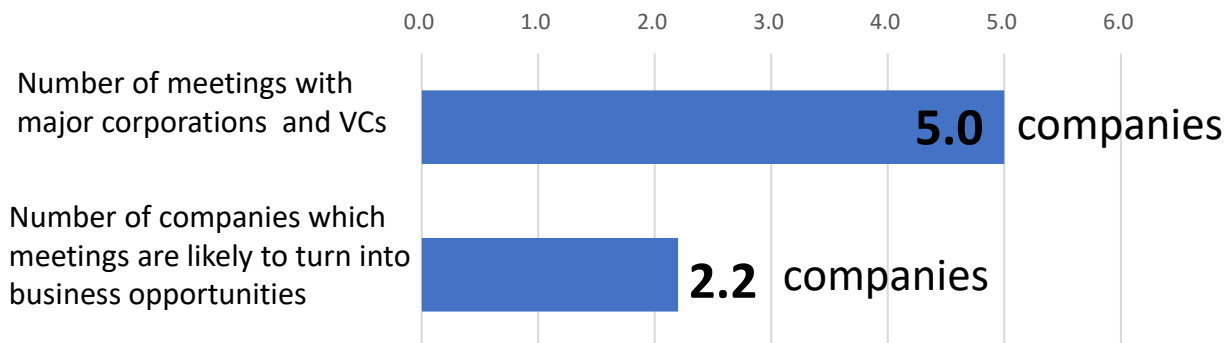


## 16 Overseas Venture Capitals, Accelerators, and Universities



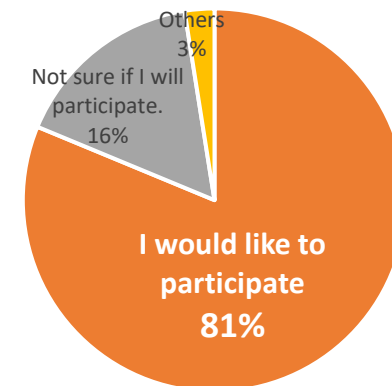
- On average, Approximately 44% of meetings resulted in follow-up business discussions, making it a highly accurate matching program
- Over 80% of participating startups expressed their intention to join the next Power Matching, maintaining a high level of satisfaction.

## Matching Business Meeting Results [Feedback from Overseas Startups]



Average number of business meetings for the top 10 Overseas: **9.2** meetings with Japanese companies

## Intention to Participate in the Next ILS [Feedback from Overseas Startups]

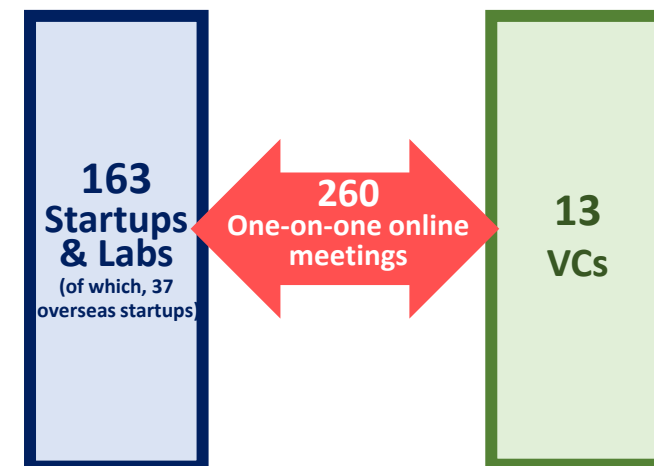


## POWER MATCHING Results (Overall)



\* Number of business meetings that major corporations plan to continue discussions toward collaboration

## VC MATCHING Results (Overall)



# Top Overseas Startups in Terms of the Number of Business Meetings

- The most popular startups had business meetings with 13 Major Corporations.
- Average number of business meetings for the top 10 Overseas: 9.2 meetings with Japanese companies

## Top Overseas Startups in Terms of the Number of Business Meetings

**1** # of Meetings: **13**

**Israel**  
(Recommended by JETRO)  
AI-Powered Emotional Analysis

**2** # of Meetings: **12**

**China**  
(Recommended by JETRO)  
Cashierless autonomous retail stores provide a smart shopping experience

**3** # of Meetings: **10**

**Republic of Korea**  
(Recommended by Seoul Center for Creative Economy & Innovation)  
World's first mass produced black TiO<sub>2</sub>, absorbs full visible spectrum

**Republic of Korea**  
(Recommended by Hanyang University)  
Nano Device Process Laboratory

**No.5** # of Meetings: **9**

**Israel**  
(Recommended by JETRO)  
The coolest ammonia cracking to unlock cost-effective hydrogen

**Israel**  
(Recommended by JETRO)  
Innovating CO<sub>2</sub> capture from dilute streams through electrochemistry

**No.7** # of Meetings: **8**

**Australia**  
(Recommended by New South Wales Government, Australian Embassy)  
High-efficiency, low-cost electrolysis for green hydrogen and e-fuels

**Australia**  
(Recommended by New South Wales Government, Australian Embassy)  
Diamond-based quantum computers/sensors at room temperature

**No.8** # of Meetings: **7**

**Republic of Korea**  
(Recommended by Korea Technology Venture)  
Dispersion and decomposition tech

**Republic of Korea**  
(Recommended by Korea SMEs and Startups Agency)  
1-min marketing video/image via URL

### ILS2025 AWARD Top of Overseas Startups

This award is given to the overseas startup which got the most business meetings among startups that participating in ILS2025. **SOLO Wellbeing** secured business meetings with **13 Japanese companies**.

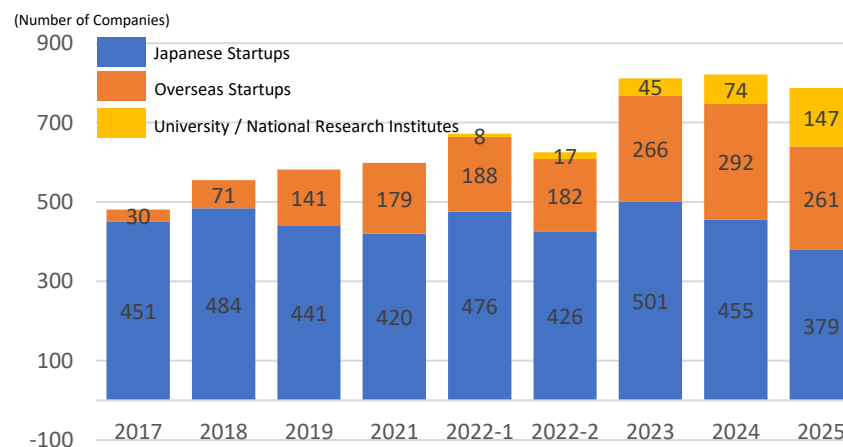
#### SOLO Wellbeing (Israel)

AI-powered emotional analysis, validated by academic studies and trusted by top Japanese enterprises



Mr. Yuichi Shigeie  
SOLO Wellbeing

### Number of Startups Participating

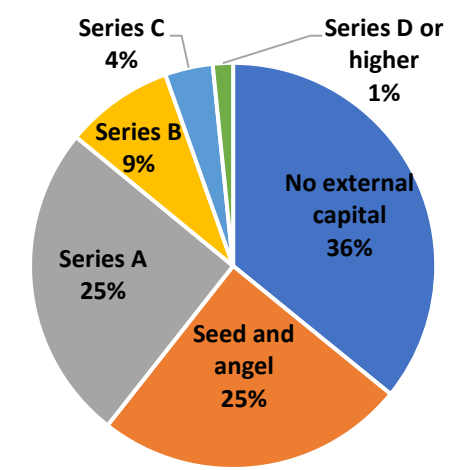


# Ranking of Business Meetings by Field [Overall]

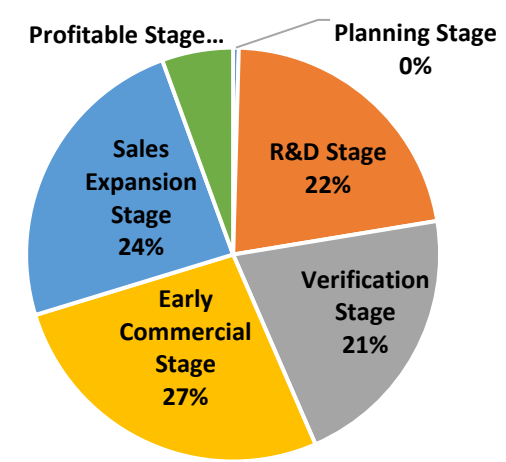
- **Materials, Energy, Food, Manufacturing, Semiconductors, and Digital Health show both high participation numbers and high average meeting counts.**
- **As many major corporations are in the manufacturing sector, deep-tech fields requiring advanced core technologies tend to generate a higher number of business meetings**

	Startup & Lab Business Fields	Average Number of Meetings	Number of Participants
1	Materials / Chemistry	5.6	80
2	Renewable Energy / Decarbonization / SDGs / Smart Grid	5.4	77
3	Advertising / Marketing / Sharing Economy	5.2	11
4	Food / Food Production / Agriculture / Fisheries	5.1	31
5	Manufacturing / Production Processes / Manufacturing Equipment	4.9	57
6	Semiconductors / Precision Machinery / Electronic Components / Batteries	4.6	54
7	Digital Health / Well-being	4.4	52
7	Retail	4.4	8
7	Wearable / XR (Extended Reality)	4.4	14
10	Real Estate / Construction / Smart Home / Smart City	4.2	25
11	ICT / Next-Generation Communications / IoT / M2M	4.1	44
12	Aviation / Space / Defense	4.0	23
13	Productivity Improvement / Business Process / Security	3.7	39
14	Education / Travel / Sports / Entertainment	3.5	16
15	Automobiles / Mobility / Public Transportation	3.4	28
16	Logistics / Supply Chain	3.1	9
17	Life Sciences / Drug Discovery / Medical Devices / Regenerative Medicine	2.8	89
18	Finance / Insurance / Cryptocurrency	2.3	4

**Funding Stage for Startups Matched with Major Corporations**



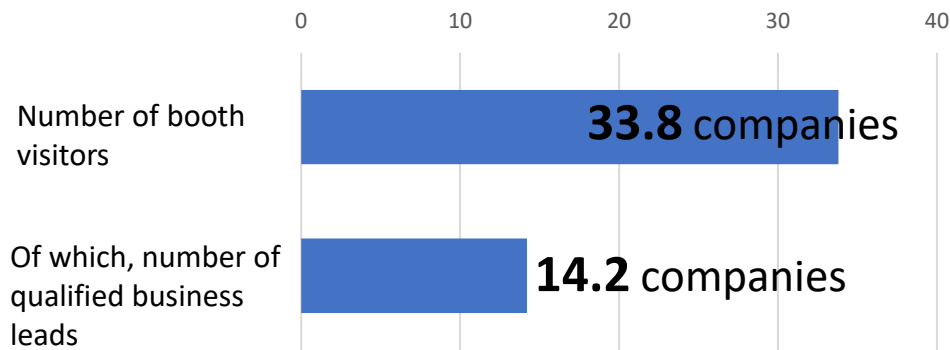
**Startup's Product Development Stage Matched with Major Corporations**



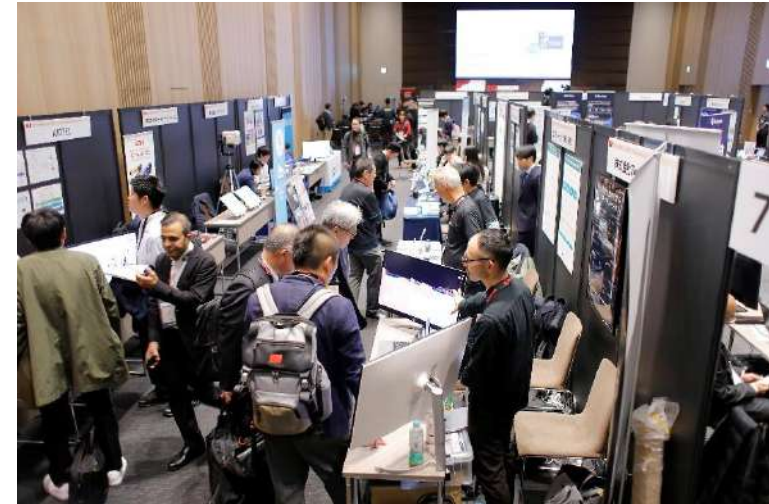
- Exhibiting a booth attracts high-quality visitors and generates **6.4 times** more qualified business leads than POWER MATCHING.
- Pitch presentations provide broad exposure and generate **5.5 times** more qualified business leads than POWER MATCHING.

## Feedback from Booth Exhibitors

### Exhibit Results (Average Per Overseas Startup)

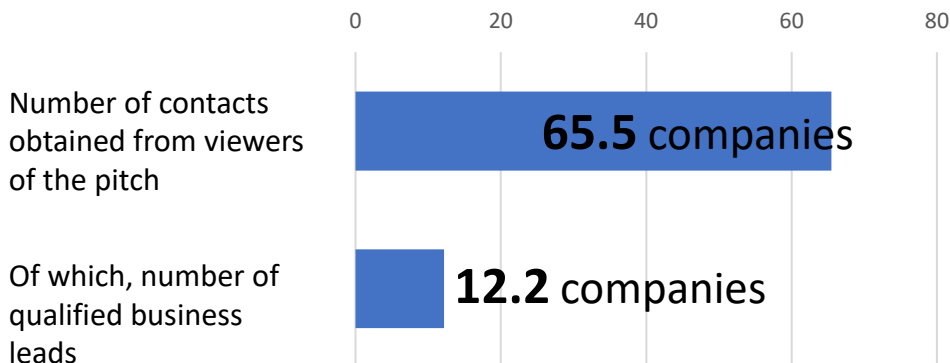


Number of valid contacts obtained for the most popular startups: **70**



## Feedback from Pitch Speakers

### Pitch Results (Average Per Overseas Startup)



Number of valid contacts obtained for the most popular startups: **81**



## Major Corporations



Through face-to-face/online hybrid business meetings, our members were able to directly get to know the startup's personality and check out the technical aspects by participating from a distant work location.

**Panasonic Corporation**  
Mr. Kunio Gobara



We were able to directly invest in a startup we met at ILS, which was our first time participating. Meeting face-to-face, much like a matchmaking encounter, provides a reassuring opportunity to gauge feelings and compatibility as we move forward.

**YAMAHA MUSIC ENTERTAINMENT HOLDINGS, INC.**  
Mr. Masakazu Fujihara



No other event has a higher level of filtering startups than ILS.

**Shiseido Company, Limited**  
Ms. Yuko Nakanishi



The program was a valuable opportunity to hear the latest information from overseas and candid experiences from experts and innovators.

**Omurou Corporation**  
Mr. Yutaka Iitaka



Every ILS is an opportunity to learn about new technologies and business trends, which is very stimulating.

**ASAHI KASEI CORPORATION**  
Dr. Tomoyo Okumura



With our focus on "CASE" we were able to find many interesting startups with AI and connected technologies.

**Toyota Motor Corporation**  
Mr. Daisuke Nishida



We make the encounters at ILS our main activity and connect them to departments in various categories at Kao.

**Kao Corporation**  
Mr. Eiji Terada



We are planning a joint experiment soon with one of the startups we matched with last year. ILS is unique in that it is easy to obtain concrete results like this.

**TAKENAKA CORPORATION**  
Mr. YOSUKE NISHIKORI



ILS provides a good opportunity to get an overview of an industry's leading-edge and see what will happen next!

**Asahi Quality & Innovations, Ltd**  
Mr. Yoichiro Shindo

## Startups/University · National Research Laboratory



I was able to concentrate and create opportunities for demonstrations all at once.

**Motion Lib, Inc.**  
Dr. Takahiro Mizoguchi



I was able to discover new areas that were seemingly unrelated, and I was able to discover things that could be combined.

**Realta Fusion Inc. (USA)**  
Mr. Kieran Furlong



Participating in ILS for the first time with technology that has been researched in the food and healthcare fields. Through business meetings with 23 companies, we realized needs in unexpected fields such as electricity and construction.

**Qception Corporation**  
Dr. Gaku Imamura



We efficiently conduct business meetings mainly with major companies that are strengthening their efforts to decarbonize. We were able to envision a wide variety of cases and business needs, which greatly benefited our future activities.

**Shibaura Institute of Technology**  
Dr. Tadao Tanabe



It was a very meaningful event that provided us with the opportunity to pinpoint matching with investors and potential partners who are interested in our technology.

**Nekotronic Inc.**  
Mr. Aaron Sanjaya Benedek



Business meetings with 14 companies were realized. I have had a great opportunity to continue collaborating with many Japanese companies.

**Naieel Technology (Republic of Korea)**  
Mr. Paul Jaewoo Kim



ILS is the biggest one for me. At the networking event, I was able to talk with companies that I had not yet made an appointment with and had some unexpected encounters.

**LOSSZERO CO.**  
Ms. Mitsuki Bun



ILS helped us smoothly take the first step in the Japanese market.

**Wormsensing (France)**  
Mr. Lamine BENAÏSSA



I was able to meet a variety of people and discover things that I didn't normally think about, which was an unexpected benefit. Next time I would like to exhibit at a booth.

**National Institute Of Advanced Industrial Science And Technology**  
Dr. Shinya Ohmagari



ILS is a very productive event that enables you to meet many companies in a short time.

**WaveScan Technologies Pte.Ltd. (Singapore)**  
Dr. Kush Agarwal



Exploring a broad spectrum of 'exits' has expanded our research horizon, unveiling new possibilities for research seeds.

**WASEDA University**  
Dr. Ayumi ISHII



Everyone approached our new technology with great sincerity, and I felt that it didn't matter whether they were a university or a company.

**Kyoto University, Institute for Chemical Research**  
Dr. Ryo TAKAHATA



I realized how much attention is being paid to university-originated technology. We were able to confirm that the direction of our research was in line with the needs of the world, which gave us the confidence to start our company.

**Tohoku University**  
Dr. GAKU MANAGO



ILS is the only place where you can meet directly with people from new business departments of major companies. Their level of interest is high, and they are clearly interested in our technology.

**BB STONE Design Psychology Unit, Inc.**  
Ms. Yoshie Hibino



We had ten meetings with potential customers and partners during the three-day event.

**Nanogriptech, Inc. (USA)**  
Mr. Nicholas Kuhn

## ILS Advisory Board



ILS is evolving year by year. The advance preparation that starts in the summer works well to prepare start-ups early, and the field-based networking held every day during the event is a great addition this year.

**NRC IRAP (Canada)**  
Mr. Harvey Lam



ILS is a place not only to gather information but to reform business through partnerships, alliances and investment.

**SCRUM VENTURES**  
Mr. Tak Miyata



Among various events, ILS is the only one where major corporations and startup companies are matched up so well. I am very grateful ILS.

**SBI Investment Co., Ltd.**  
Mr. Takeshi Goto



We brought 10 startups from Taiwan for the first time and had 41 meetings. We expect fruitful results.

**Epoch Foundation (Taiwan)**  
Ms. Josephine Chao



A good opportunity to pinpoint and match with decision-makers in Japanese companies.

**Embassy of Finland (Finland)**  
Mr. Eiji Atsumi



ILS is a meaningful event because it allows communication between startups, key persons from major corporations, and VCs.

**Universal Materials Incubator Co., LTD**  
Mr. Yosuke Yamamoto

## POWER MATCHING is an opportunity for many major corporations and startups to accelerate innovation through capital and business tie-ups, cooperative relationships, and M&A.

<p><b>&lt; Business Alliance &gt;</b> Realized "low-volume, on-demand" dairy value chain through alliances.</p>	<p><b>&lt; Capital Alliance &gt;</b> Signed agency and capital alliance with Singapore AI startup to expand MI platform sales in Japan.</p>	<p><b>&lt; Capital Alliance &gt;</b> Digitized expert knowledge via personal AI and CVC investment for tech succession.</p>	<p><b>&lt; Business Alliance &gt;</b> The partnership with a clothing pattern generation startup to expand the horizon of the home sewing machine market</p>	<p><b>&lt; Capital Alliance &gt;</b> Formed partnership and JV with Danish fintech startup for European expansion.</p>	<p><b>&lt; Capital Alliance &gt;</b> mov, Inc., operator of "kutikomi.com," and NTT DOCOMO, Inc. collaborate to promote DX in real stores</p>	<p><b>&lt; Capital Alliance &gt;</b> Capital and business alliance for the development of behavior recognition AI, aiming for social implementation such as AI in the security field</p>
<p><b>&lt; Co-development &gt;</b> Co-development of a postal inspection service using "Sebum RNA</p>	<p><b>&lt; Capital Alliance &gt;</b> Capital Alliance to develop wind observation and forecasting solutions and promote zero-emission projects</p>	<p><b>&lt; Business Alliance &gt;</b> Development of motor function measurement equipment</p>	<p><b>&lt; Co-development &gt;</b> Utilization of artificial intelligence in dentifrice fragrance development</p>	<p><b>&lt; Co-development &gt;</b> Joint development of educational tools combining VR technology and force sensing devices</p>	<p><b>&lt; Capital Alliance &gt;</b> Capital and business alliance to promote the introduction of renewable energy</p>	<p><b>&lt; Capital Alliance &gt;</b> Invested in Japan's No. 1 share cycle business to aim IPO</p>
<p><b>&lt; Business Alliance &gt;</b> Business alliance for end-effector components for automated robots</p>	<p><b>&lt; Co-development &gt;</b> Co-development and commercialization of a dining table communication toy, "Nekotongue Foo Foo"</p>	<p><b>&lt; Co-development &gt;</b> Joint development of high-performance conductive fiber sensor solutions</p>	<p><b>&lt; Capital Alliance &gt;</b> To promote new agricultural products Capital alliance, joint research</p>	<p><b>&lt; Capital Alliance &gt;</b> Capital alliance in the area of big data risk information services; business alliance to pursue synergies for both parties</p>	<p><b>&lt; Co-development &gt;</b> Joint development of BAITEN STAND, a next-generation unmanned store service</p>	<p><b>&lt; Business Alliance &gt;</b> Collaboration in data-driven regional revitalization activities. Launch of Digital Round Trip Pass in Hokkaido</p>
<p><b>&lt; Business Alliance &gt;</b> Development of three types of tofu containers for reducing sodium intake</p>	<p><b>&lt; Capital Alliance &gt;</b> Development of a long-term care support system using vital sensing materials</p>	<p><b>&lt; Capital Alliance &gt;</b> Development of a 3D data utilization platform</p>	<p><b>&lt; Business Alliance &gt;</b> Development of brain-machine interface devices</p>	<p><b>&lt; Co-development &gt;</b> Co-development of AI-based technical document utilization system</p>	<p><b>&lt; Business Alliance &gt;</b> Promoting new real estate applications and solutions</p>	<p><b>&lt; Joint Business &gt;</b> Collaboration for commercialization of non-contact vital and mental detection sensors</p>
<p><b>&lt; Business Alliance &gt;</b> A joint project aiming to solve next-generation transportation &amp; energy issues</p>	<p><b>&lt; Business Alliance &gt;</b> Development of AI image recognition solutions</p>	<p><b>&lt; Capital Alliance &gt;</b> Development of an order-made supplement machine</p>	<p><b>&lt; Co-development &gt;</b> Development of a rust removal business using coatings and lasers</p>	<p><b>&lt;M&amp;A&gt;</b> Development of services for social movie reviews</p>	<p><b>&lt; Capital Alliance &gt;</b> Capital Alliance as the first CVC project, and collaboration started for STEAM educational content.</p>	<p><b>&lt; Co-development &gt;</b> Joint development of non-invasive medical diagnostic equipment</p>
<p><b>&lt; Business Alliance &gt;</b> Omni-channel business development</p>	<p><b>&lt; Business Alliance &gt;</b> Development of in-flight meals for international flights</p>	<p><b>&lt; Business Alliance &gt;</b> Development of comprehensive sleep services</p>	<p><b>&lt; Business Alliance &gt;</b> Co-production of in-flight broadcast programs</p>	<p><b>&lt;M&amp;A&gt;</b> Became a subsidiary to promote omnichannel marketing</p>	<p><b>&lt; Business Alliance &gt;</b> Development of next-generation semiconductor electrical characterization system</p>	<p><b>&lt; Business Alliance &gt;</b> Development of AI speech recognition solutions for call centers</p>



# **ILS2026 PROSPECTUS for Overseas Startups**

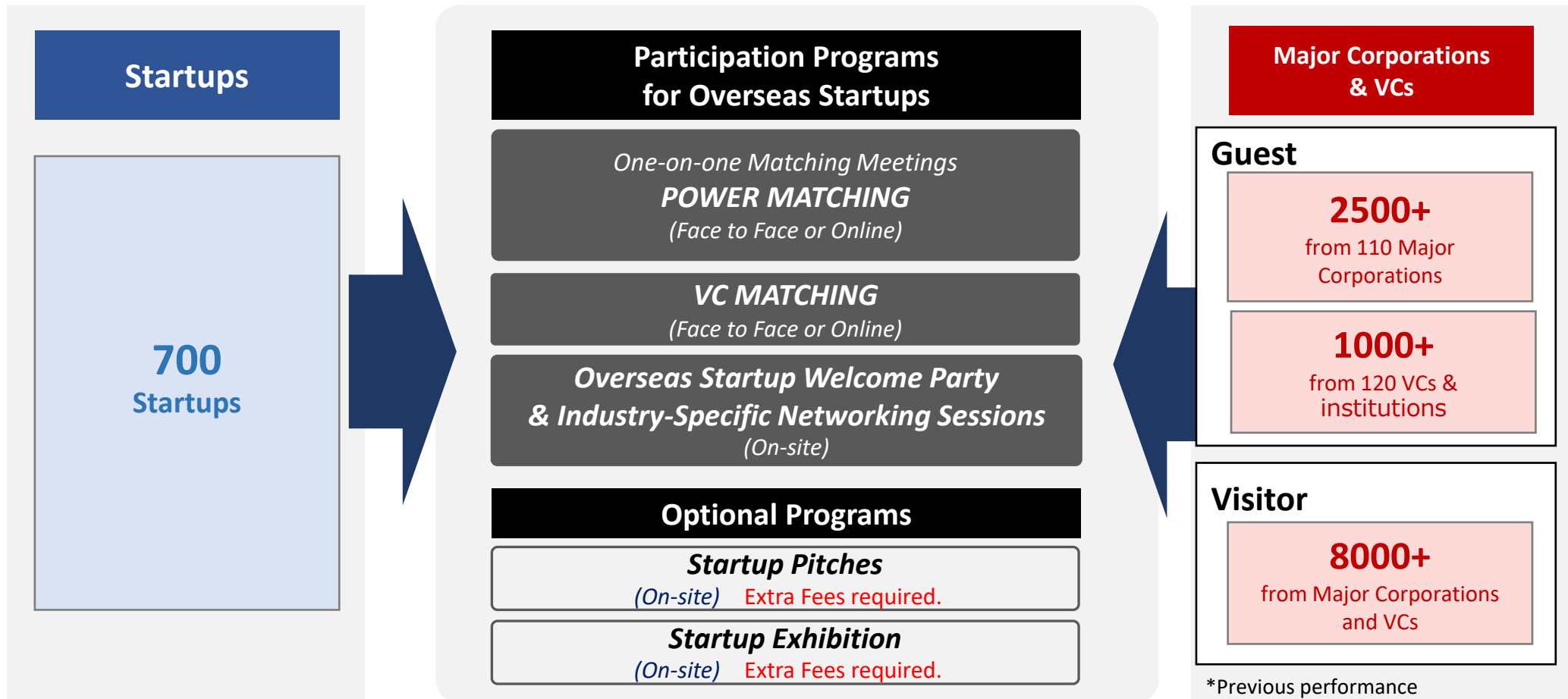
**Asia’s largest open innovation matching event with over 2,500 decision-makers participating from more than 500 departments at 110 major corporations that are actively looking to collaborate with startups.**

◆ **POWER MATCHING / VC MATCHING**

- Face-to-Face Meeting : Nov. 30 - Dec. 3 @Toranomom Hills, Tokyo
- Online Meeting : Nov. 18 - Nov. 26, Dec. 7 - Dec. 16 @ILS Platform

◆ **Startup Pitch / Startup Exhibition / Overseas Startup & Organization Welcome Party**

: Dates: Nov. 30 - Dec. 3 @Toranomom Hills, Tokyo



## Startups can hold efficient business meetings with many major corporations and VCs at once by participating in " POWER MATCHING " + "VC MATCHING"

### 1. Ability to meet directly with decision-makers and key people at major companies

You can meet with key people from R&D and BD sectors who are interested in partnering with startups. Since about 80% of participants are executive-level participants, you can speed up the partnership process.

### 2. Request meetings with major corporations directly by searching their needs

Browse interesting fields, expected proposals, purpose of attending by major corporations and send direct meeting requests(\*1) to major corporations.

### 3. Surprise requests from major corporations

You can receive direct requests from major corporations for business meetings who are interested after seeing your profile.

### 4. Choose the business meeting type

You can choose a business meeting type (Online, Face-to-Face, or both). The business meeting time is 50 minutes.

### 5. Free Japanese-English Interpretation Available (for all startups)

Slots for POWER MATCHING business meetings including an interpreter are available at ILS2026. Startups that are indicating they would like to hold a business meeting in English when they register for POWER MATCHING will be able to make use of this service at no extra cost.

\*1 The maximum number of business meeting requests for POWER MATCHING is 20 companies

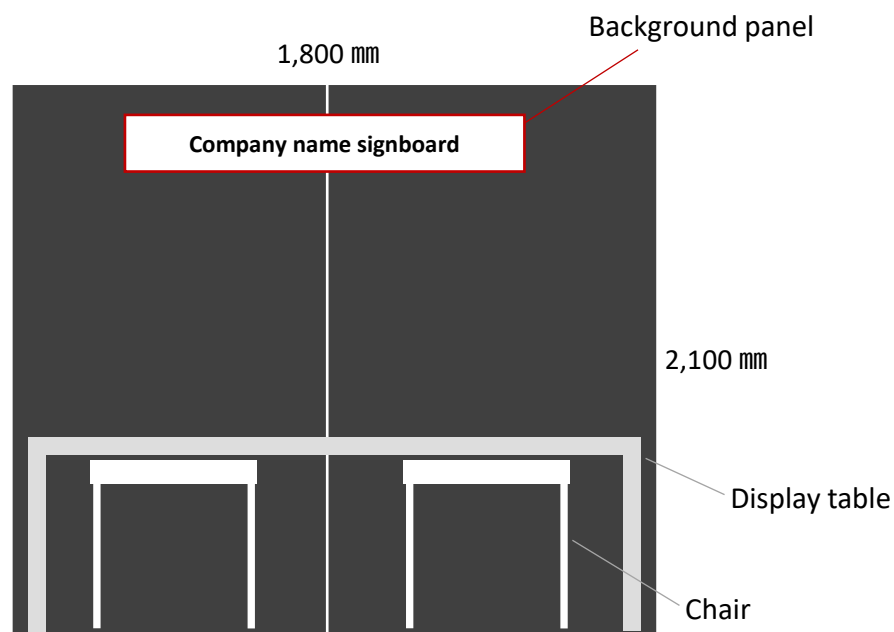
**Environments to demonstrate leading edge technologies and products by field are provided**

- With a high quality of visitors, you can generate over 6x more prospective partner opportunities than through Power Matching alone.
- Demo booths available to the first 70 startups to apply enable a broad variety of demonstrations of leading-edge technologies and products by field
- Most booth visitors are from major corporations, or are investors from VCs, etc. creating encounters that will help accelerate your business

- previous achievement -  
**Average No. of prospective partners : 14.2 companies**  
 (6.4 times more compared to Power Matching)

Venue	Booth area	Expected attendees	Dates	Included equipment
ILS Venue	2 m <sup>2</sup>	<b>500 per day</b> (Major corporations & VCs)	<b>2 days</b> Exhibit during either of the below ① Nov. 30 – Dec. 1 ② Dec. 2 - 3	<ul style="list-style-type: none"> <li>● Background panel (W 1,800 mm × H 2,100 mm)</li> <li>● Display table (W1,800mm × D600 mm)</li> <li>● Chair × 2</li> <li>● 100V/300W electrical outlet</li> <li>● Company name signboard</li> <li>● Dedicated Internet Connection for Exhibitors</li> </ul>

● Overall view



● Image of Exhibition Booth



## Opportunities to speak at ILS in-person events where more than 12,000 key persons from major companies and VCs participate

- With its broad reach, you can acquire your prospective partners over 5x more than through Power Matching alone.
- Simultaneous live streaming allows for wide reach and efficient PR.
- You can obtain a list of live viewers (company names, email addresses, etc.) and directly approach potential business partners.

- previous achievement -  
**Average No. of prospective partners : 12.2 companies**  
 (5.5 times more compared to Power Matching)

Venue	Expected attendees	Date & time	Pitch length	Participation benefits
ILS Main Stage	In person: 80 attendees Online: 100 attendees	<b>Monday, Nov. 30 – Thursday, Dec. 3, 2026</b> *You can only speak on one day	5 min	-Attendees contact list -Ability to receive direct messages from major companies and VCs (ILS Platform)

### Pitch method



Period: Nov. 30 - Dec. 3  
 10:00 – 18:00  
 Venue: ILS Main Stage[Toranomon Hills]  
 \*Online pitches are also possible.  
 These will be recorded in advance.

## ILS EVENT



In person: 80 attendees



Online: 100 attendees

### Included Benefits

Company Name	Department	Job Title/Position	Name	E-mail
ABC Co., Ltd.	Business Promotion G	Section Manager	Jun OGATA	ogata@dremia.jp
ILS Corp		CEO	Takuya Matsutani	takuya@ils.jp
Gilli	Head Quarter	Co-Creation Coordinator	Nasaru Oki	okii@dream.jp
Mitsui Coop	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ils.jp
Gilli	Head Quarter	Co-Creation Coordinator	Nasaru Oki	okii@dream.jp
Mitsui Coop	Lead Advisory	Senior Manager	Haruki Matsumo	haruki@ils.jp

**Attendees contact list**  
 (Company name, department, title, name, and e-mail address)



**Invitation to networking events which major corporations and VCs that are enthusiastic about collaborating with startups will attend.**

### Overseas Startup & Organization Welcome Party

Numerous major Japanese companies and VCs will be invited to this party, allowing an excellent opportunity to network with a wide range of potential partners.



### Industry-Specific Networking Sessions

Startups can participate in networking sessions categorized by industry fields such as renewable energy and digital health. (Please note that the content is subject to change without prior notice.)



Menu		Basic Package	Pitch Package	Exhibition Package	Premium Package
<b>Average No. of prospective partners</b> [Previous achievement ]		<b>2.2</b> companies	<b>12.2</b> companies	<b>14.2</b> companies	<b>28.6</b> companies
<b>Attendee Pass</b> *On-site event & face-to-face meeting participants must have it.		<b>For 3 people</b>	<b>For 5 people</b>	<b>For 5 people</b>	<b>For 7 people</b>
<b>MATCHING Program</b> *Available in all packages	POWER MATCHING	<b>Yes</b> Face-to-face or online	<b>Yes</b> Face-to-face or online	<b>Yes</b> Face-to-face or online	<b>Yes</b> Face-to-face or online
	Free Japanese-English interpreters available [POWER MATCHING only]	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
	VC MATCHING meetings	<b>Yes</b> Face-to-face or online	<b>Yes</b> Face-to-face or online	<b>Yes</b> Face-to-face or online	<b>Yes</b> Face-to-face or online
<b>Networking Sessions</b>		<b>Yes</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
<b>ILS Startup Pitch as a speaker</b> [Limited to 70 companies] *You can have 5 minutes to present on the ILS stage		—	<b>Yes</b> On-site	—	<b>Yes</b> On-site
<b>Booth at ILS Startup Exhibition</b> [Limited to 70 companies] *You can have a booth at the ILS event for two days.		—	—	<b>Yes</b> On-site	<b>Yes</b> On-site
		<b>33,000 yen</b> (tax included)	<b>192,500 yen</b> (tax included)	<b>231,000 yen</b> (tax included)	<b>346,500 yen</b> (tax included)

Participation package purchase deadline & Company information deadline

**September 15th, 2026, 11:59 am JST**

## ● How to apply

Please register your corporate information and purchase the participation package on the ILS Platform which will be announced by email.

- There are four participating packages. (You can choose only one.)
- Multiple packages cannot be purchased.
- **Please purchase the participation package by 11:59 AM (JST) on Sept. 15.**
- **If you have not completed your company information registration or you have failed to purchase your participation package by the deadlines above, your registration will be considered canceled due to the need to print the participant list.**

## ● Payment method

As a rule, only credit cards may be used to pay for participation packages.

If you wish to pay by international bank transfer, please contact us by Sept. 4 using the email address below.

E-mail: [ils-global@project-nippon.jp](mailto:ils-global@project-nippon.jp)

\*Note regarding payments by international bank transfer:

You are responsible for all fees incurred as part of making the international bank transfer.

We may cancel your application if we are unable to confirm receipt of the full package fee in our bank account by Sept. 9, 2026 (JST).

## ● Optional Programs [Only Pitch Package and Exhibition Package]

- The ILS Startup Show will be held for either the first two days or the last two days of the event. Exhibition dates will be assigned by the ILS Secretariat based on business category. Participants cannot choose their exhibition dates.
- Startup pitch dates and times will be assigned by the ILS Secretariat based on business category. Participants cannot choose their pitch schedule.

## ● Cancellation Policy

Startups who cancel for a refund will also have their pitch and booth packages canceled.

Startups that fit all of 2 requirements below can cancel within the cancellation period (planned Nov 2nd – Nov 10th)

1. Companies who have sent 5 or more business meeting requests for POWER MATCHING or VC MATCHING
2. Companies with no business meeting arranged for POWER MATCHING or VC MATCHING

## ● Participants

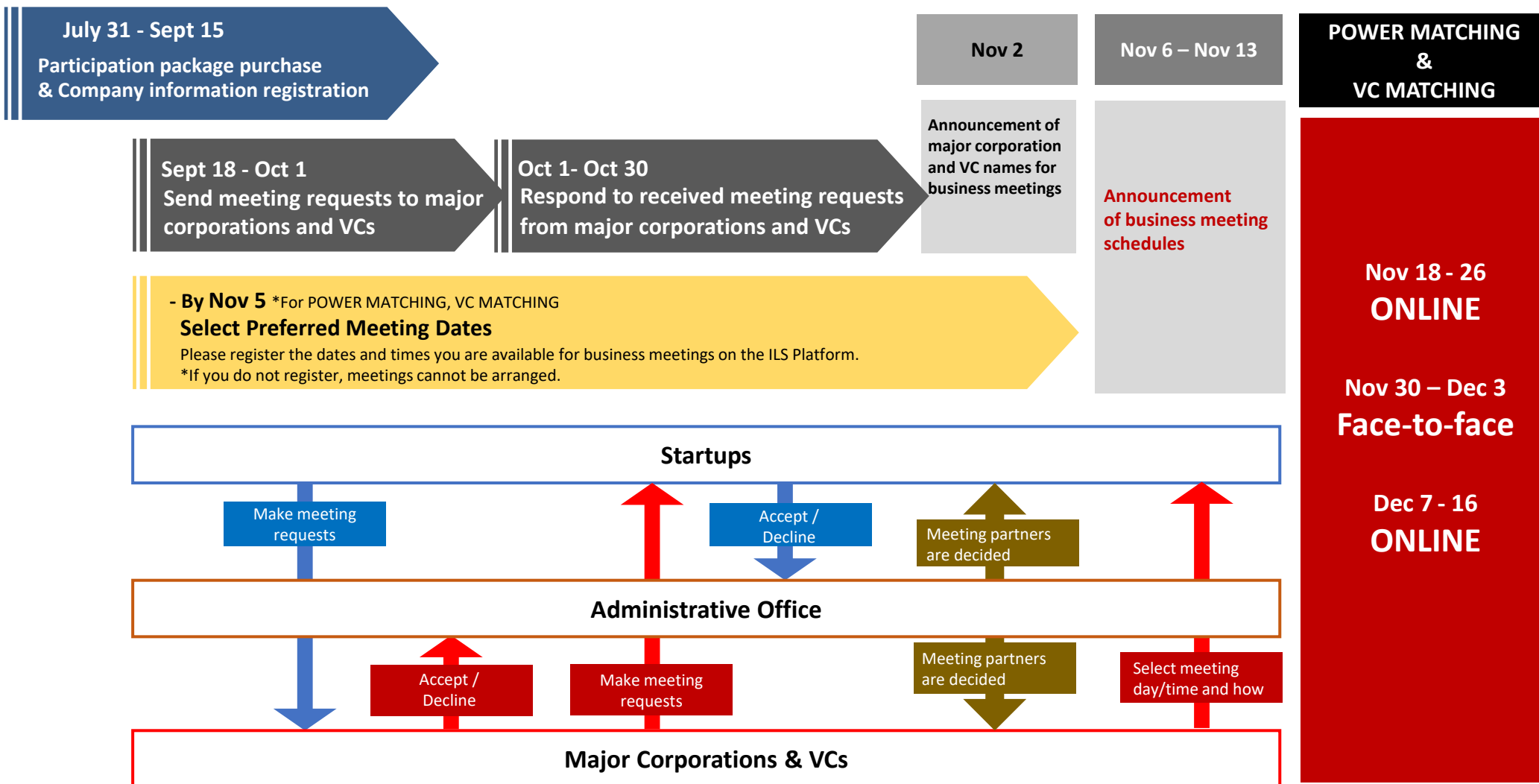
Major Corporations      Listed companies and their subsidiaries, companies of similar size

Startups      Companies recommended by ILS Advisory Board Members (invitation-only), and that meet the following criteria:

1. Companies that possess ingenious technologies and unique business models are expected to achieve high growth.
2. Companies capable of proposing business alliances, such as production, sales, and technical alliances, to major corporations.
3. Companies that "CXO" (such as CEO or COO) or country branch manager can participate in

\*Not a listed company

Major corporations and startups request business meetings through the ILS Platform, which sets up meetings when requests are accepted.



Contact Us

[ils-global@project-nippon.jp](mailto:ils-global@project-nippon.jp) Hitomi Shibaki ILS Director

Contact Us

[ils-global@project-nippon.jp](mailto:ils-global@project-nippon.jp)

Hitomi Shibaki

ILS Director

Project Nippon Ltd.

<https://ils.Tokyo/>

