



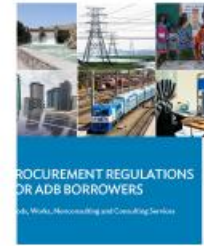
# General Procurement: Doing Business with the ADB

BUSINESS  
OPPORTUNITIES 

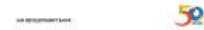
# Procurement Framework



## ADB Procurement Policy



## Procurement Regulations for ADB Borrowers



## Standard Bidding Documents and User Guides



## Guidance Notes



## Procurement Staff Instructions

# ADB Core Procurement Principles



**Economy**



**Efficiency**



**Fairness**



**Transparency**



**Quality**

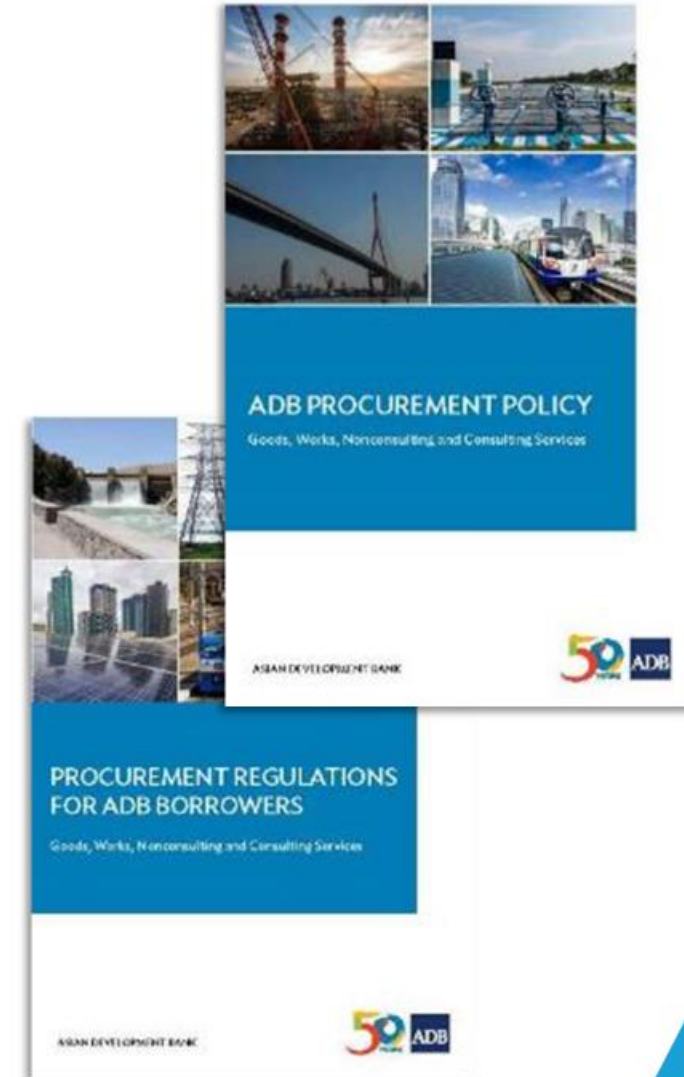


**Value for money**

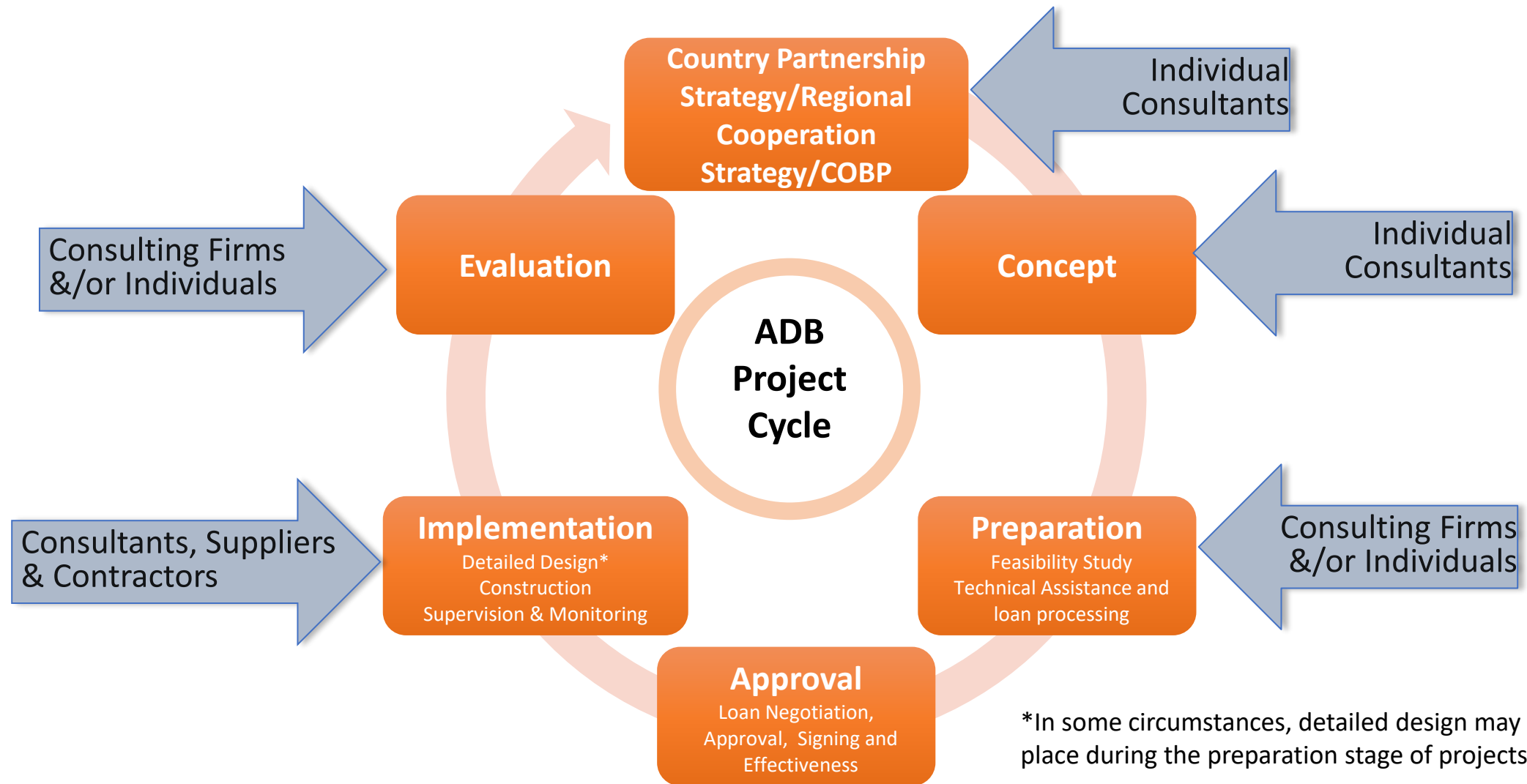


# International Best Practice Procedures

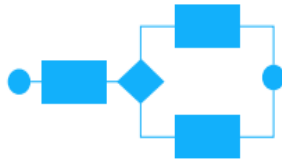
- ❖ Open Competitive Bidding
- ❖ Advertisement of Opportunities
- ❖ Public Bid Opening
- ❖ Robust Bid Evaluations Procedures
- ❖ Process Oversight by ADB
- ❖ Publication of Results
- ❖ Debriefing and Complaints Mechanism
- ❖ Robust Fraud and Corruption Procedures



# When is Private Sector engaged in ADB Projects?



# What Are We Looking For?



Understanding of ADB  
business processes  
and requirements



Strong technical and  
project management  
experience



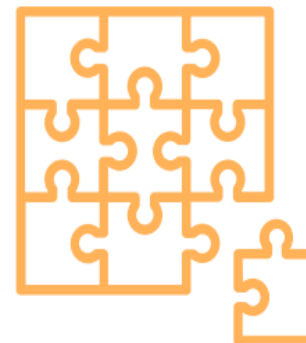
Greater value addition  
and use of innovative  
and high-level  
technology



Stronger  
cooperation with  
well qualified and  
competent national  
companies and  
partners



Relevant country  
and region  
experience



International good  
practice and local  
solution

# Eligibility

Generally, a consultant must be from ADB member (incorporation/ citizenship/ right to work).

- Can be certain exceptions, depending on funding source which can expand or restrict eligibility.
- Experts employed by eligible consulting firm under a consulting firm contract will be considered eligible, regardless of their nationality
- Refer to CSRN/ RFP



Specific rules apply for

- Conflict of interest
- Government Organizations and Civil Servants, including State-Owned Universities
- Consultants currently engaged by ADB or the EA  
former ADB staff and ADB spouse

Must not be

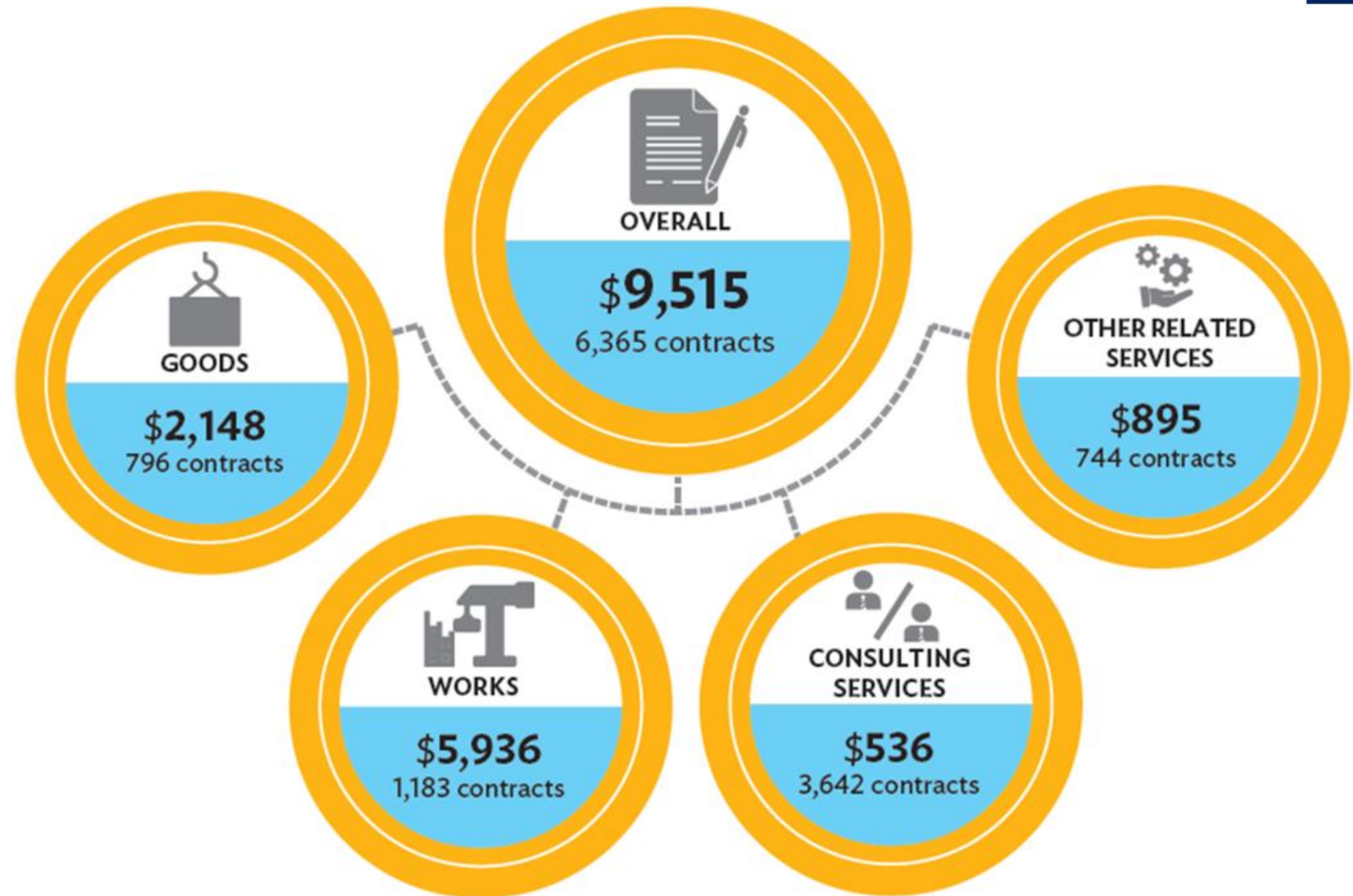
- subject to an ADB debarment or temporary suspension (ADB's Anticorruption Policy/ Integrity Principles and Guidelines)
- suspended by ADB for poor performance



# Types of business opportunities

- Supply of goods
  - Machinery, equipment, ICT, furniture
- Civil works
  - Roads, railways, bridges, irrigation canals, airports, schools, etc.
  - Power plants, pump stations, water treatment plants, heating plants
- Consulting services
  - Project preparation & implementation, site supervision (PMC), detailed design, knowledge products, policy/advisory, staff consultants
- Non-consulting services
  - Surveys, training, translation, event management

# Procurement in 2022 (US\$ million)



Source: Asian Development Bank, PPFD.



# Sovereign Projects - Financing Types

## Loans and Grants

Provided to and managed by Governments

Procurement of Works, Goods and Services

Government undertakes procurement (ADB oversight)

Contracts signed by Government

## Technical Assistance

Provided to governments, but contracts managed by ADB

Mostly procurement of Consulting Services

ADB undertakes procurement

Contracts signed by ADB

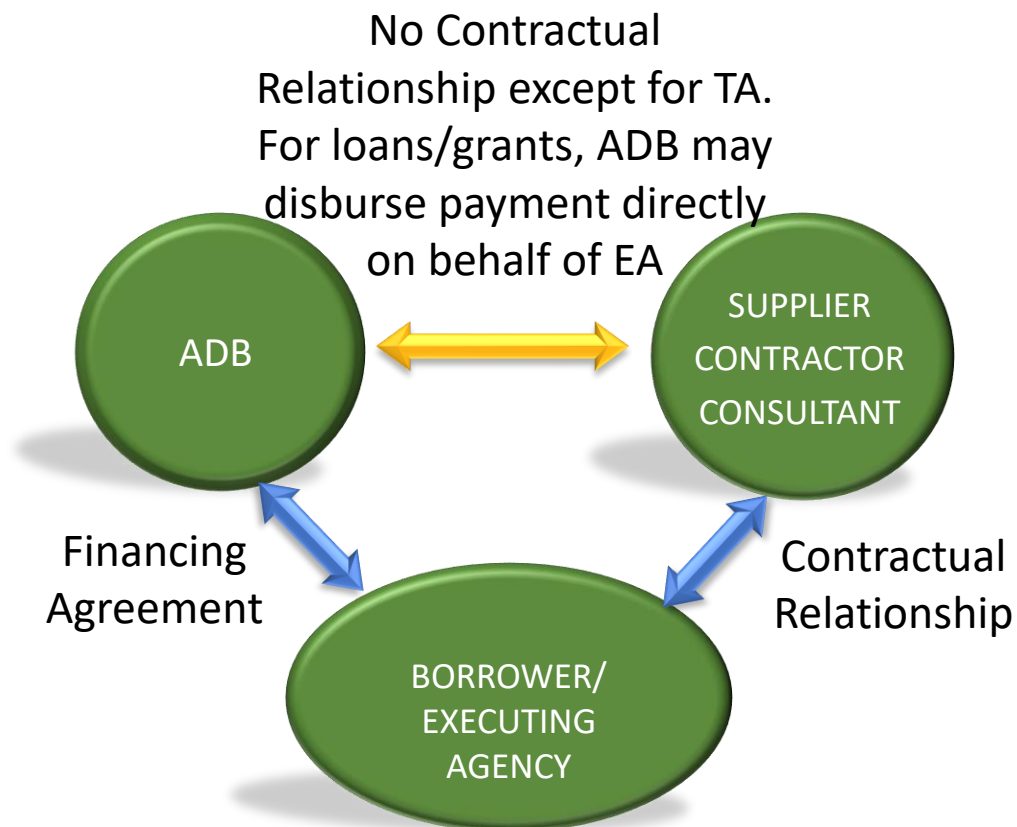


# Relationship, Roles and Responsibilities in Procurement

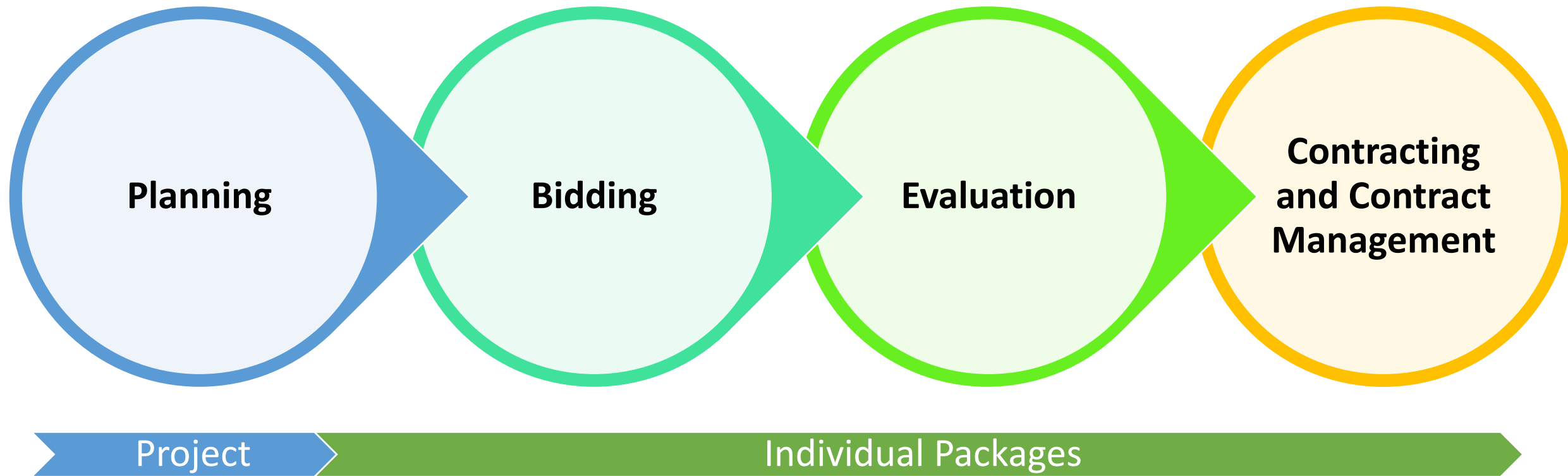
**Borrower** (Executing Agency) is responsible for procurement of goods, works and services

**ADB** (under TAs) or **Borrower** select and recruit Consultants

**ADB** reviews the procurement activities of EAs to ensure that proceeds of its financing are used in accordance with the Bank's rules



# Procurement Process



# Common Mistakes

Bids not signed, or  
unclear authorization  
to sign

Ownership structures  
and JV arrangements

No compliant Bid  
Security / Bid Securing  
Declaration

Failure to meet  
Qualification Criteria

Poor Supporting  
Documents

Incomplete Bids /  
Partial Bids

Inclusion of financial  
offer with technical  
offer where bid  
conditions require  
them to be separated



# Types of Consultant



## Firms

Private Sector

CSO/NGO

Universities

International Organizations



## Individuals

Private Individual

Individual through firm

(Resource Person)



# Summary of ADB Recruitment Process – for Firms

1

Detailed TOR and  
budget



2

Advertisement



3

Shortlisting



4

Request for  
Proposals



Evaluation



5

Negotiations



6

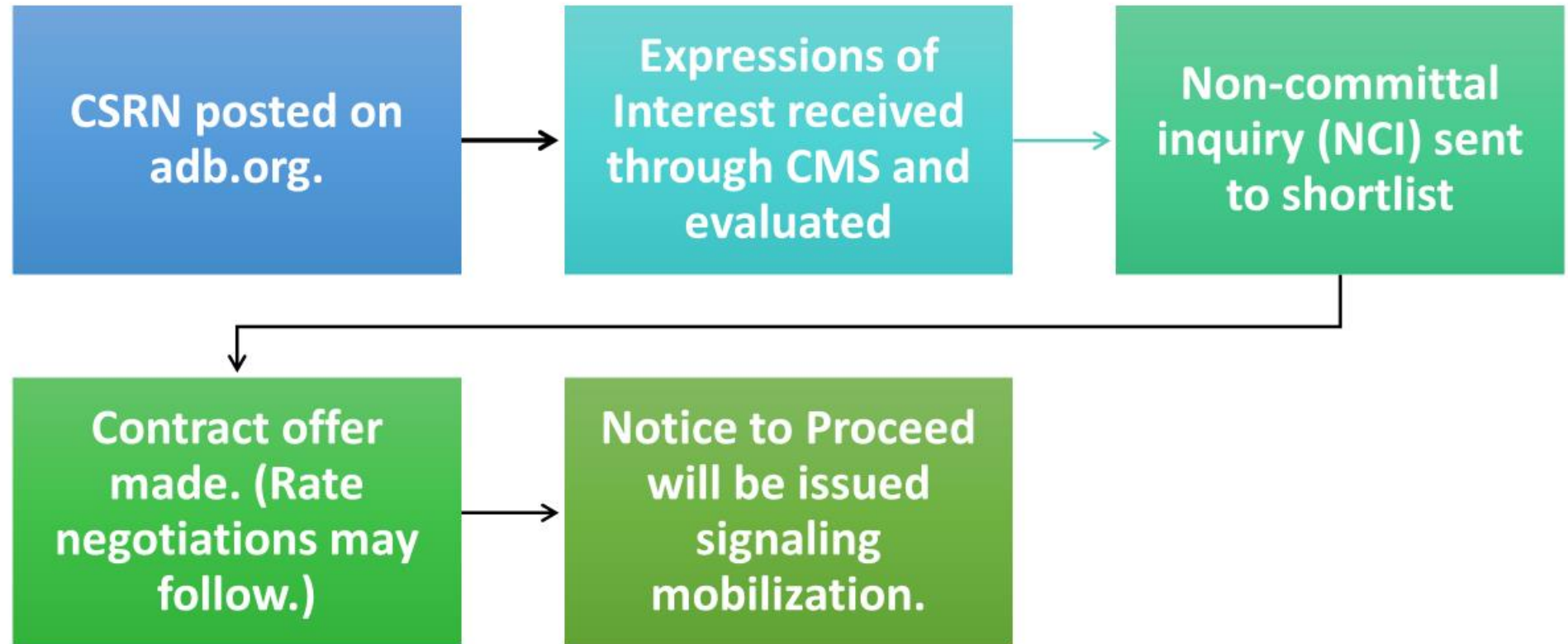
Contracting and  
Management



7



Individual  
Consultants  
ADB  
administered



# General Points to approach ADB Consulting Contracts

- Know your client and their expectations
- Understand context and background to the assignment
- Leverage experience with similar institutions
- Identify partners who will add value
- Understand costs of doing business (e.g., taxes)
- Consider if external specialists will strengthen your team



# Advice when approaching Opportunities

Plan ahead:  
Identify a  
pipeline of  
projects of  
interest.

Understand  
project  
background,  
local context &  
partnership  
needs

Respond clearly  
to qualification  
and evaluation  
criteria

Be aware of  
borrower  
systems for  
advertising and  
submission of  
Bids

Build local  
partnerships (JV  
or association)

Carefully read &  
understand  
submission  
requirements; no  
conditional bids

Understand legal  
& regulatory  
systems  
(business  
registration, tax,  
customs etc.)





# Finding information to do business

12 April 2024

# Finding Business Opportunities

## Long-term planning

### Country

- Country Partnership Strategy (CPS)

- **Sectors**

- Projects/ Tenders
- Procurement Plans

## Short-term planning

- Specific Procurement Notices

- Invitation for Prequalification
- Invitation for Bids

- Hop-on Opportunities

- Prequalified Contractors
- Contracts Awarded

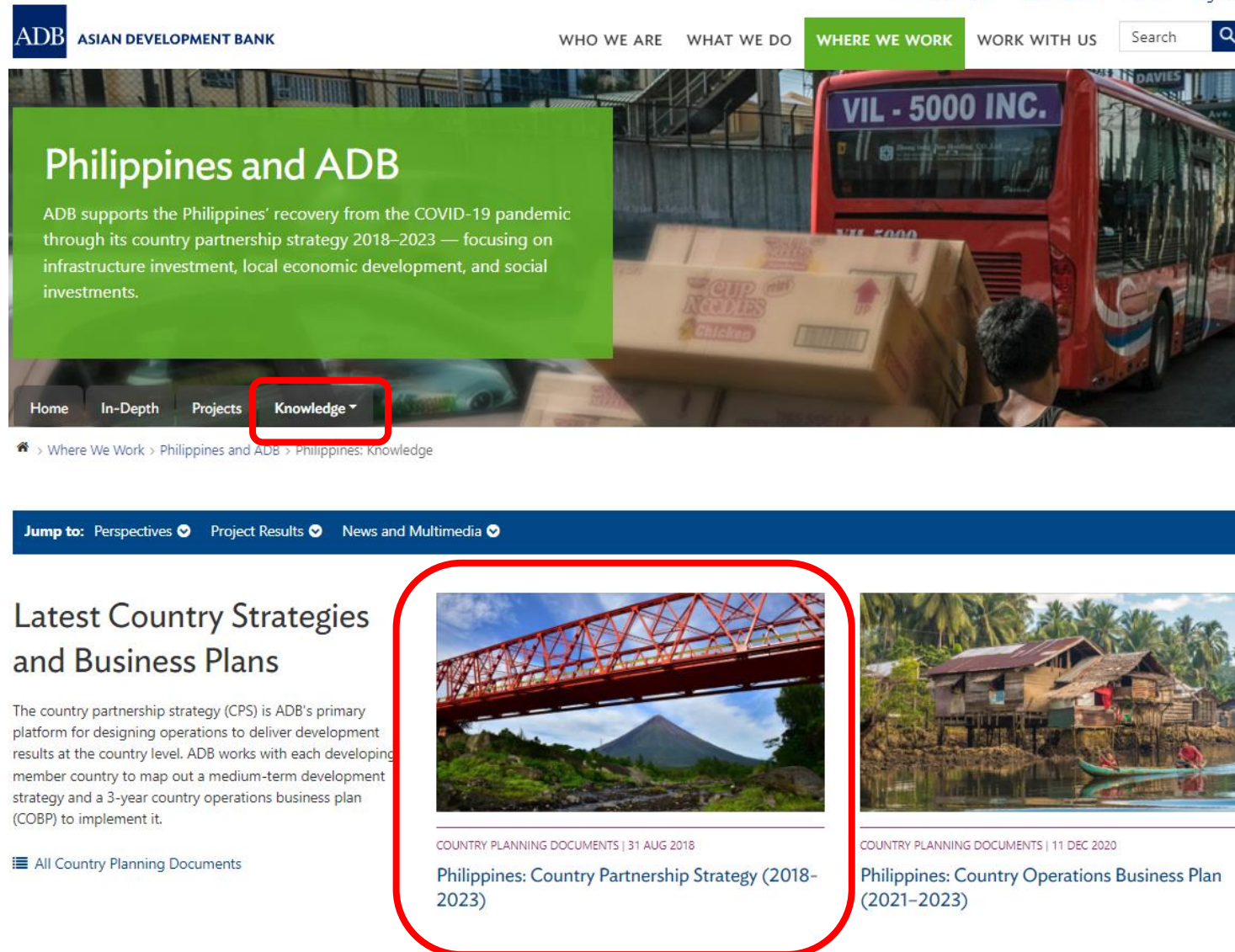
## Country Operations Business Plans



ADB discontinued country operations business plans (COBPs) in July 2021. For proposed projects, please go to the Projects and Tenders page at </projects>.

# How to find Information on ADB Website

<https://www.adb.org/where-we-work/philippines/knowledge>



The screenshot shows the ADB website's navigation bar with links: WHO WE ARE, WHAT WE DO, WHERE WE WORK (highlighted), and WORK WITH US. A search bar is also present. Below the navigation bar, a large banner features a red bus and a person carrying boxes, with the text "Philippines and ADB" and a description of ADB's support for the Philippines' recovery from the COVID-19 pandemic. A red box highlights the "Knowledge" link in the navigation menu. Below the banner, a blue bar contains links: Perspectives, Project Results, and News and Multimedia. The main content area is titled "Latest Country Strategies and Business Plans" and includes a description of the country partnership strategy (CPS). A red box highlights the "Philippines: Country Partnership Strategy (2018-2023)" link, which is part of the "All Country Planning Documents" list. Another link, "Philippines: Country Operations Business Plan (2021-2023)", is also visible.

ADB ASIAN DEVELOPMENT BANK

News and Events ADB Institute Contact English

WHO WE ARE WHAT WE DO WHERE WE WORK WORK WITH US Search

## Philippines and ADB

ADB supports the Philippines' recovery from the COVID-19 pandemic through its country partnership strategy 2018–2023 — focusing on infrastructure investment, local economic development, and social investments.

Home In-Depth Projects Knowledge

> Where We Work > Philippines and ADB > Philippines: Knowledge

Jump to: Perspectives Project Results News and Multimedia

### Latest Country Strategies and Business Plans

The country partnership strategy (CPS) is ADB's primary platform for designing operations to deliver development results at the country level. ADB works with each developing member country to map out a medium-term development strategy and a 3-year country operations business plan (COBP) to implement it.

All Country Planning Documents

COUNTRY PLANNING DOCUMENTS | 31 AUG 2018  
**Philippines: Country Partnership Strategy (2018–2023)**

COUNTRY PLANNING DOCUMENTS | 11 DEC 2020  
**Philippines: Country Operations Business Plan (2021–2023)**

# Country-specific Information

<https://www.adb.org/where-we-work/documents>

The screenshot shows the ADB website's 'Where We Work' section. The header includes the ADB logo, navigation links (News and Events, ADB Institute, Contact, English), and a search bar. The main navigation bar highlights 'WHERE WE WORK'. The 'Where We Work' section features a green box with the title 'Where We Work' and a description: 'Learn about ADB activities in member countries and regional offices. Get information on country economic data and analysis, development assistance, and regional initiatives.' Below this, a breadcrumb trail shows 'Main > Country Planning Documents'. The 'Country Planning Documents' section is titled 'Country Planning Documents' and 'Strategies and Operations Business Plans'. A blue button labeled 'All Country Planning Documents' is visible. Three document types are listed: 'Country Partnership Strategies (CPS)' (highlighted with a red box), 'Country Operations Business Plans', and 'Regional Cooperation Strategy and Programs (RCS)'. Each document type has a brief description below it.

ADB ASIAN DEVELOPMENT BANK

News and Events ADB Institute Contact English

WHO WE ARE WHAT WE DO WHERE WE WORK WORK WITH US

Search

## Where We Work

Learn about ADB activities in member countries and regional offices. Get information on country economic data and analysis, development assistance, and regional initiatives.

Main Country Planning Documents

> Where We Work > Country Planning Documents

### Country Planning Documents

All Country Planning Documents

#### Strategies and Operations Business Plans

##### Country Partnership Strategies (CPS)

ADB's primary platform for designing operations to deliver

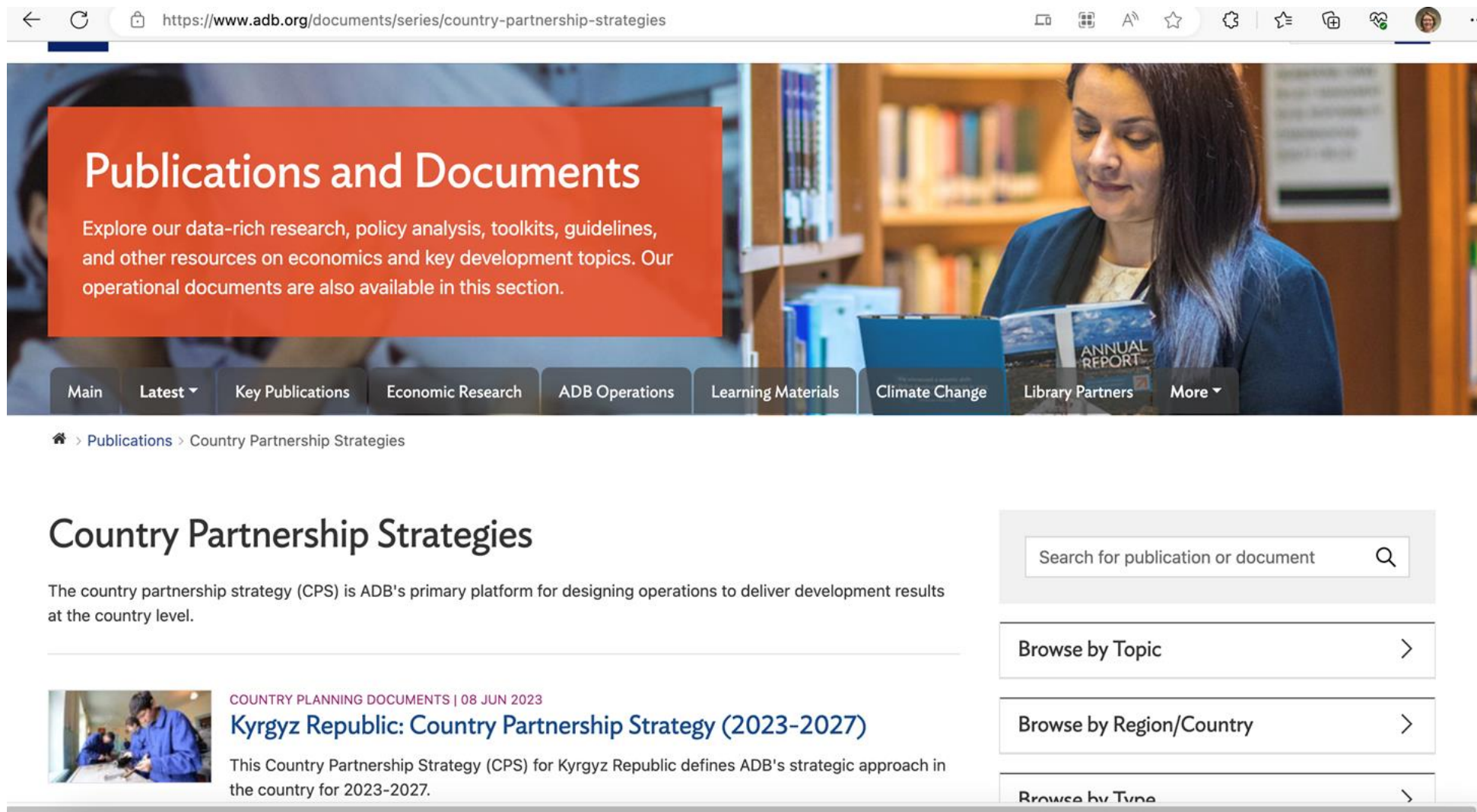
##### Country Operations Business Plans

ADB works with each developing member country to map

##### Regional Cooperation Strategy and Programs (RCS)

# Country Partnership Strategies

<https://www.adb.org/documents/series/country-partnership-strategies>



The screenshot shows the ADB website's 'Country Partnership Strategies' page. At the top, there's a navigation bar with a search bar and various icons. Below this is a large banner with the title 'Publications and Documents' and a description: 'Explore our data-rich research, policy analysis, toolkits, guidelines, and other resources on economics and key development topics. Our operational documents are also available in this section.' Below the banner is a horizontal menu with categories: Main, Latest, Key Publications, Economic Research, ADB Operations, Learning Materials, Climate Change, Library Partners, and More. The main content area has a breadcrumb trail: Home > Publications > Country Partnership Strategies. The title 'Country Partnership Strategies' is followed by a paragraph: 'The country partnership strategy (CPS) is ADB's primary platform for designing operations to deliver development results at the country level.' Below this is a featured document: 'Kyrgyz Republic: Country Partnership Strategy (2023-2027)' with a date of '08 JUN 2023'. The document description states: 'This Country Partnership Strategy (CPS) for Kyrgyz Republic defines ADB's strategic approach in the country for 2023-2027.' On the right side, there's a search bar and three filters: 'Browse by Topic', 'Browse by Region/Country', and 'Browse by Type'.

Publications and Documents

Explore our data-rich research, policy analysis, toolkits, guidelines, and other resources on economics and key development topics. Our operational documents are also available in this section.

Main Latest Key Publications Economic Research ADB Operations Learning Materials Climate Change Library Partners More

Home > Publications > Country Partnership Strategies

## Country Partnership Strategies

The country partnership strategy (CPS) is ADB's primary platform for designing operations to deliver development results at the country level.

**COUNTRY PLANNING DOCUMENTS | 08 JUN 2023**

### Kyrgyz Republic: Country Partnership Strategy (2023-2027)

This Country Partnership Strategy (CPS) for Kyrgyz Republic defines ADB's strategic approach in the country for 2023-2027.

Search for publication or document

Browse by Topic

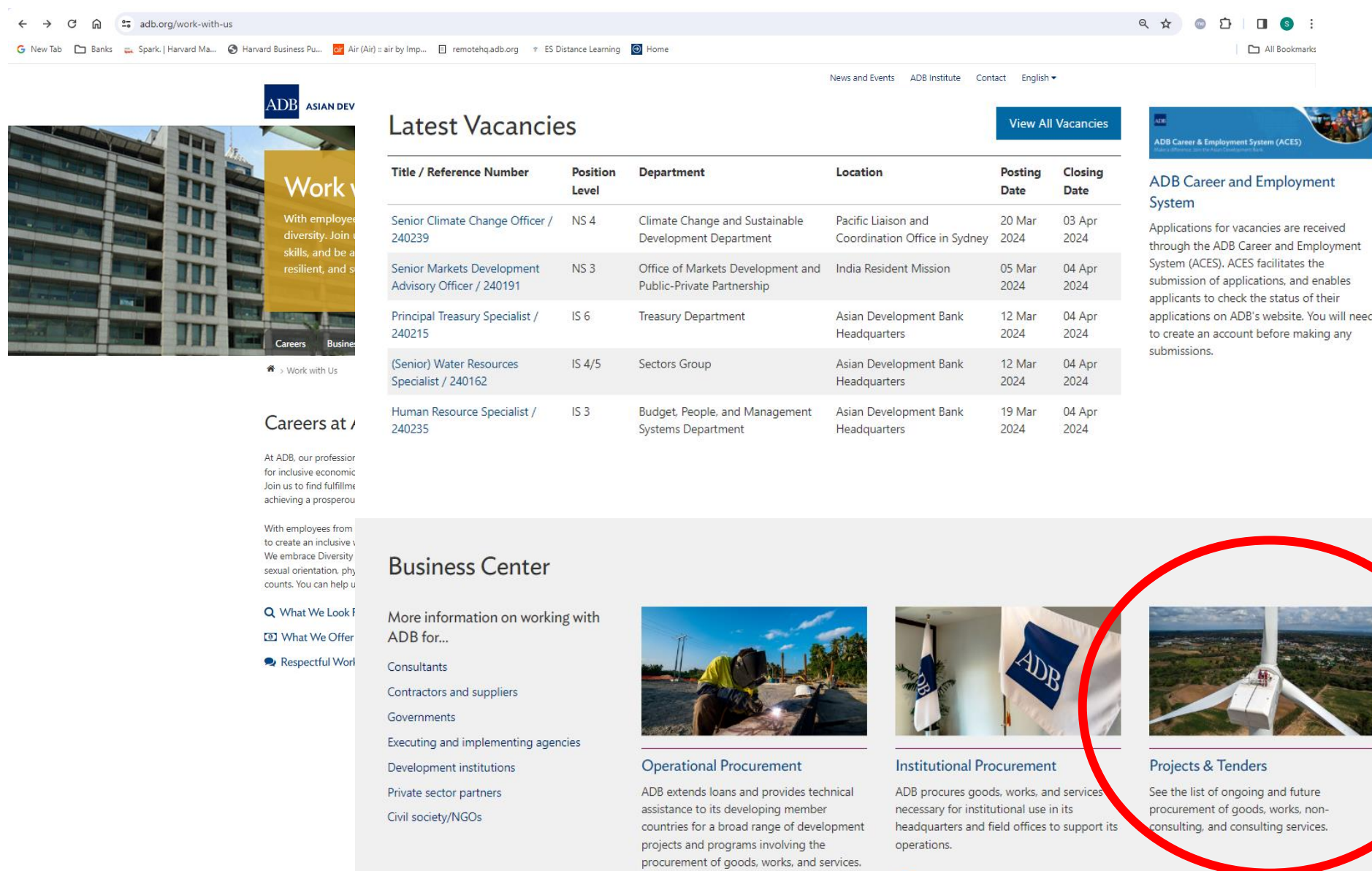
Browse by Region/Country

Browse by Type

ADB

# Project & Tenders

## <https://www.adb/work-with-us>



ADB ASIAN DEV

Work with Us

With employees from over 100 countries, we bring a wealth of skills, and be a resilient, and s

Careers Business

Work with Us

### Latest Vacancies

[View All Vacancies](#)

| Title / Reference Number                             | Position Level | Department   | Location  | Posting Date | Closing Date |
|--|----------------|--|---|--------------|--------------|
| Senior Climate Change Officer / 240239               | NS 4           | Climate Change and Sustainable Development Department        | Pacific Liaison and Coordination Office in Sydney | 20 Mar 2024  | 03 Apr 2024  |
| Senior Markets Development Advisory Officer / 240191 | NS 3           | Office of Markets Development and Public-Private Partnership | India Resident Mission                            | 05 Mar 2024  | 04 Apr 2024  |
| Principal Treasury Specialist / 240215               | IS 6           | Treasury Department  | Asian Development Bank Headquarters               | 12 Mar 2024  | 04 Apr 2024  |
| (Senior) Water Resources Specialist / 240162         | IS 4/5         | Sectors Group  | Asian Development Bank Headquarters               | 12 Mar 2024  | 04 Apr 2024  |
| Human Resource Specialist / 240235                   | IS 3           | Budget, People, and Management Systems Department            | Asian Development Bank Headquarters               | 19 Mar 2024  | 04 Apr 2024  |

### Business Center

More information on working with ADB for...

- Consultants
- Contractors and suppliers
- Governments
- Executing and implementing agencies
- Development institutions
- Private sector partners
- Civil society/NGOs

### Operational Procurement

ADB extends loans and provides technical assistance to its developing member countries for a broad range of development projects and programs involving the procurement of goods, works, and services.

### Institutional Procurement

ADB procures goods, works, and services necessary for institutional use in its headquarters and field offices to support its operations.

### Projects & Tenders

See the list of ongoing and future procurement of goods, works, non-consulting, and consulting services.

management and staff. It may be shared outside ADB with appropriate permission.





# Business Center - Project & Tenders Opportunities

<https://www.adb.org/projects/tenders>



WHO WE ARE

WHAT WE DO

WHERE WE WORK

WORK WITH US

Search



Projects & Tenders

Projects

Documents

Tenders

Filter results

Country/Economy

- ☐ Regional
- ☐ Afghanistan
- ☐ Armenia
- ☐ Azerbaijan
- ☐ Bangladesh
- ☐ Bhutan
- ☐ Brunei Darussalam

Sectors

- ☐ Agriculture, natural resources and rural development
- ☐ Education
- ☐ Energy
- ☐ Finance
- ☐ Health
- ☐ Industry and trade
- ☐ Information and communication

Type

- ☐ Advance Notice
- ☐ Contracts Awarded
- ☐ Firm - Consulting
- ☐ General Procurement Notice
- ☐ Individual - Consulting
- ☐ Invitation for Bids
- ☐ Invitation for prequalification

Procurement of goods, works, and consulting services

Search tenders



Results 1-20 of 37519

RSS

Sort by

**Research Associate**

53344-004; Regional; Public sector management; Posting date: 03 Apr 2024

Status:

Active

Deadline:

09 Apr 2024

Notice Type:

Individual - Consulting

**Marine Debris Program Coordinator - Indonesia**

56186-001; Regional; Finance; Posting date: 03 Apr 2024

Status:

Active

Deadline:

09 Apr 2024

Notice Type:

Individual - Consulting

**National Project Manager 1 (Civil Engineering - Structures)**

48444-005; Papua New Guinea; Transport; Posting date: 03 Apr 2024

Status:

Active

Deadline:

10 Apr 2024

Notice Type:

Individual - Consulting

**National Industry Partnership Officer**

53083-001; Papua New Guinea; Education; Posting date: 03 Apr 2024

Status:

Active

Deadline:

09 Apr 2024

Notice Type:

Individual - Consulting

**TIM: Dili SWM Project Performance Support - Technical Firm**

49407-005; Regional; Multisector; Posting date: 03 Apr 2024

Status:

Active

Deadline:

17 Apr 2024

Notice Type:

Firm - Consulting

**National Environmental Safeguards Expert 1**

48444-005; Papua New Guinea; Transport; Posting date: 03 Apr 2024

Status:

Active

Deadline:

10 Apr 2024

Notice Type:

Individual - Consulting

**National Principal Coordinator (Social and Environmental**

Status:

Deadline:

Key Documents

Procurement Plans

Procurement Policy

Procurement Regulations

Shortlisted Firms - Consulting Services

See the list →

Archive: Contracts Awarded - Goods, Works, and Services

See the list →

Business Center

All you need to work with us -- in one place. →

Advisory: Beware of business scams using ADB's name

Read more →





# Procurement Plans

<https://www.adb.org/projects/documents/doctype/Procurement%20Plans>

ADB

ASIAN DEVELOPMENT BANK

WHO WE ARE

WHAT WE DO

WHERE WE WORK

WORK WITH US

News and Events

ADB Institute

Contact

English ▾

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Projects & Tenders

Projects

Documents

Tenders

Filter results

CLEAR ALL

Country/Economy

Country/Economy ▾

☐ Regional

☐ Armenia

☐ Azerbaijan

☐ Bangladesh

☐ Bhutan

☐ Cambodia

☐ China, People's Republic of

☐ Cook Islands

Type (1)

CLEAR

Type (1) ▾

☐ Additional Financing (Cofinancing)

☐ Agreements

☐ Audit and Performance Evaluation Reports

☐ Audited Project Financial

Procurement plans, reports, safeguards, etc.

Search projects

Q

Results 1-20 of 1392

RSS

Sort by ▾

Procurement Pl... X

Second Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project: Cambodia Procurement Plan

49387-002; Regional, Cambodia; Type: Procurement Plans

Document Date: 21 Jul 2023

Balochistan Water Resources Development Sector Project: Procurement Plan

48098-002; Pakistan; Type: Procurement Plans

Document Date: 18 Jul 2023

Tonle Sap Poverty Reduction and Smallholder Development Project - Additional Financing: Procurement Plan

41435-013, 41435-054; Cambodia; Type: Procurement Plans

Document Date: 17 Jul 2023

Landslide Risk Management Sector Project: Procurement Plan

50000-001; Myanmar Republic; Type: Procurement Plans

Document Date:

Key Documents

Reports and Recommendations of the President

Procurement Plans

Safeguard Policy Statement

Access to Information Policy

Request for Information

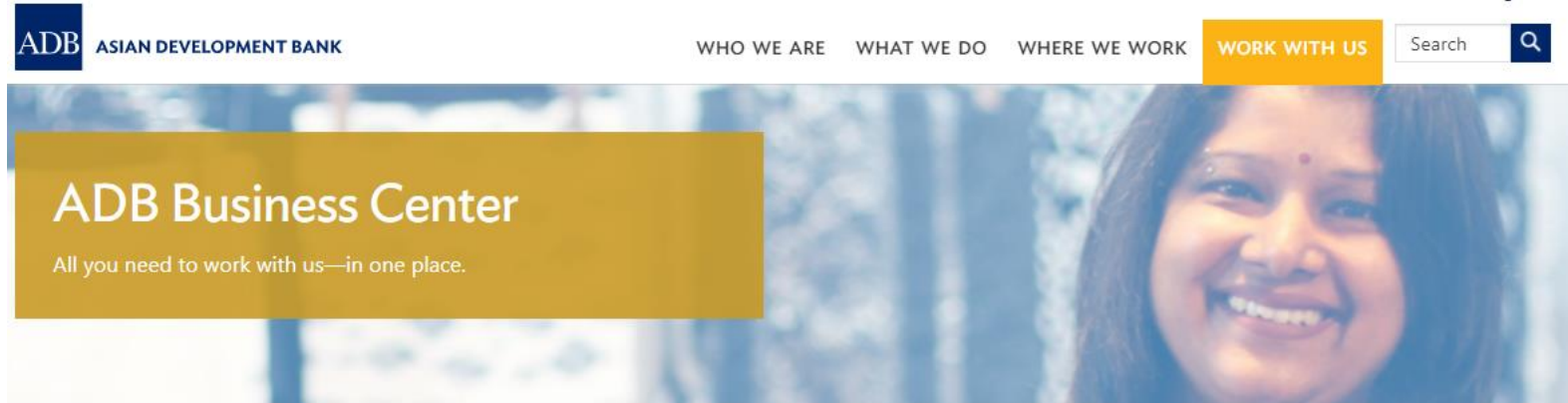
ADB documents and information that you have not been able to find on our website. →

Management and staff. It may be shared outside ADB with appropriate permission.



# ADB Business Center

## <https://www.adb.org/business/main>



[Home](#) > [Work with Us](#) > [Working with ADB](#)

## Working with ADB

### Information for...

[Consultants](#)

[Contractors and suppliers](#)

[Governments](#)

[Executing and implementing agencies](#)

[Development institutions](#)

[Private sector partners](#)

[Civil society/non-government organizations](#)

[All Audiences](#)

### How-Tos

[Can you provide a guide to all those ADB acronyms? →](#)

[How can I become an ADB supplier? \(corporate procurement\) →](#)

[How can NGOs become consultants or contractors? →](#)

[How can we improve our chances of securing an ADB-funded contract? →](#)

[How do I register as a payee and receive payment for non-purchase order warranted transactions with ADB? →](#)

[How does ADB safeguard the integrity of its activities? →](#)

[What are ADB's departments and offices? →](#)

[What are the eligibility requirements for subcontractors working for contractors on ADB-financed projects? →](#)

[What are the main eligibility requirements for bidding for contracts under ADB-financed projects? →](#)

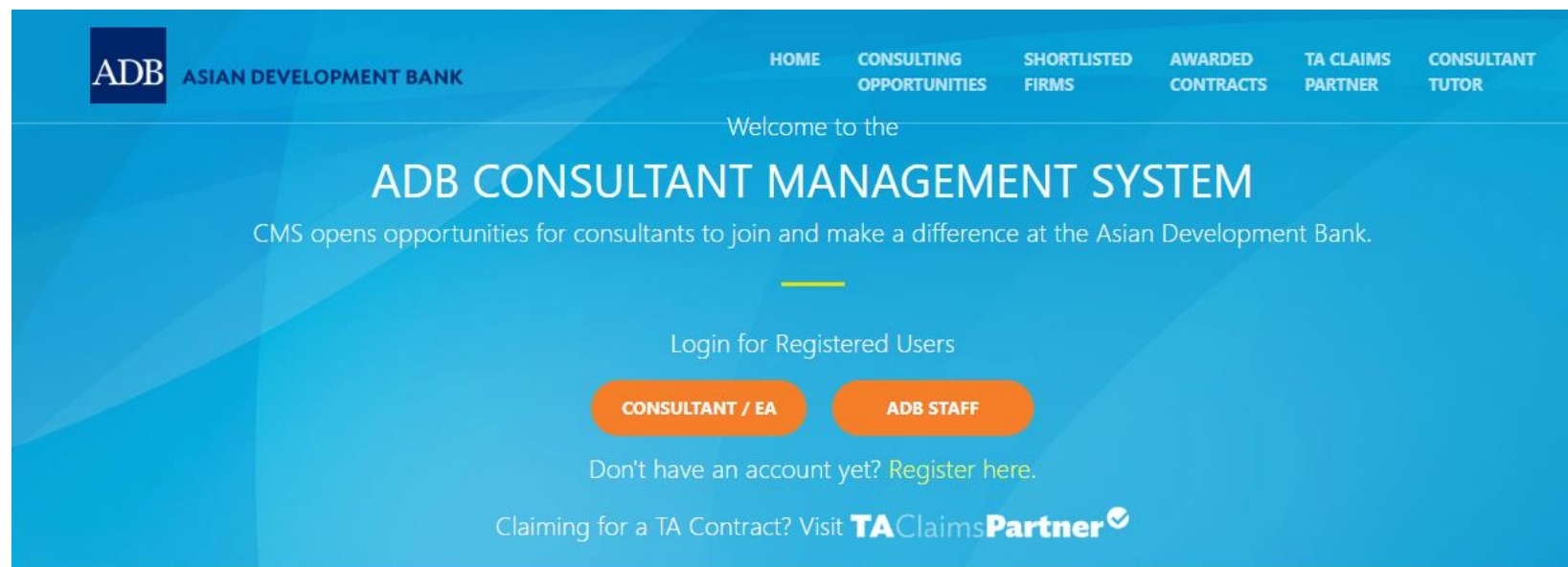
[What bidding procedures are used by ADB-financed projects? →](#)



ADB

# ADB Consultant Management System (CMS)

[https://selfservice.adb.org/OA\\_HTML/adb/adbpos/jsp/ADBCMSHomepage.jsp](https://selfservice.adb.org/OA_HTML/adb/adbpos/jsp/ADBCMSHomepage.jsp)



## Advisory

Due to scheduled maintenance, CMS will be unavailable on Saturday, 6 April 2024 from 1 p.m. until 4 p.m. (Manila time). For inquiries, please contact [cmshelp@adb.org](mailto:cmshelp@adb.org).



[Search Consulting Opportunities](#)



[View Shortlisted Firms](#)



[View Awarded Contracts](#)

## Consulting Opportunities

Consulting Services Recruitment Notices (CSRN)

CSRN provides detailed information on the consulting services required for ADB-financed or administered projects, including terms of reference. Filter on specific advertisements of interest by ticking the appropriate checkboxes or by entering keywords to search by expertise.

Refine by [Clear All](#)☒ COVID-19 Related Assignment☐ Yes (42)☐ No (211)☒ Consultant Type☐ Firm (50)☐ Individual (203)☒ Eligibility of Consultant Country☐ Open to Member Countries Only (253)☐ Non-Member Countries Allowed (0)☒ Engagement Period☐ Less than 3 months (2)☐ 3 months to 1 year (155)☐ More than 1 year (96)☒ Country☒ Sector☒ Engagement Type☒ Selection Method☒ Consultant Source☒ Budget Amount

Search by Expertise

Go

| Previous 1-25 Next 25  |  |                 |                            |             |                              |           |
|--|--|-----------------|----------------------------|-------------|------------------------------|-----------|
| Project  | Expertise  | Consultant Type | Engagement Period (Months) | Published   | Deadline (Manila local time) | View CSRN |
| LOAN-4146 UZB: Tashkent Province Sewerage Improvement Project - TS-CS-02 Project Management Coordination and Capacity Building (52045-001)   | Project Management Coordination and Capacity Building  | Firm            | 48                         | 02-Apr-2024 | 01-May-2024 11:59 PM         |           |
| LOAN-3759 PRC: Yunnan Lincang Border Economic Cooperation Zone Development Project - CS8 Medical Service and Hospital Operation and Management Improvement (49310-002)   | Medical service and management, Hospital operation and management                              | Firm            | 12                         | 02-Feb-2024 | 01-May-2024 11:59 PM         |           |
| LOAN-3845 PAK: Sindh Secondary Education Improvement Project - CS-18 & CS-19 Assistant Engineer (02 Positions) (51126-002)   | Engineering  | Individual      | 24                         | 04-Apr-2024 | 30-Apr-2024 11:59 PM         |           |
| LOAN-3845 PAK: Sindh Secondary Education Improvement Project - CS-23, CS-24 & CS-25 Procurement Associate (03 Positions) (51126-002)   | Procurement and IT   | Individual      | 24                         | 04-Apr-2024 | 30-Apr-2024 11:59 PM         |           |
| LOAN-3845 PAK: Sindh Secondary Education Improvement Project - CS-22 Quantity Surveyor (51126-002)   | Engineering  | Individual      | 24                         | 04-Apr-2024 | 30-Apr-2024 11:59 PM         |           |
| LOAN-3845 PAK: Sindh Secondary Education Improvement Project - CS-20 & CS-21 Sub Engineer (02 Positions) (51126-002)   | Engineering  | Individual      | 24                         | 04-Apr-2024 | 30-Apr-2024 11:59 PM         |           |
| LOAN-4358 PRC: Shanxi Low-Carbon and Inclusive Rural Development Project - PMO-CS10 External Resettlement monitoring Consultants (53078-001)   | External Resettlement Monitoring Consultants   | Firm            | 67                         | 29-Mar-2024 | 27-Apr-2024 11:59 PM         |           |
| LOAN-4358 PRC: Shanxi Low-Carbon and Inclusive Rural Development Project - PMO-CS9 Third-Party Environmental Monitoring Consultants (EMC) (53078-001)  | Third-Party Environmental Monitoring Consultants   | Firm            | 67                         | 29-Mar-2024 | 27-Apr-2024 11:59 PM         |           |
| LOAN 57262-001 IND: Assam Urban Sector Development Project - AUSDP/CMS/01 Project Management and Supervision Consultants (PMSO)  | Project Management and Supervision Consultants (PMSO)  | Firm            | 60                         | 14-Mar-2024 | 27-Apr-2024 11:59 PM         |           |
| TA-6815 REG: Technical consulting firm for Tender Process (KAZ: Karaganda University Hospital Project) (55299-001)   | Health PPPs  | Firm            | 18                         | 03-Feb-2024 | 26-Apr-2024 04:00 PM         |           |
| GRANT 54286-001 TAJ: Green Corridor Demonstration Project - CS-01 Construction Supervision Consultant  | Engineering  | Firm            | 62                         | 27-Mar-2024 | 25-Apr-2024 11:59 PM         |           |
| TA-6551 REG: Applied Research and Guidance for Onsite Sanitation in the Pacific - Strengthening WASH Practices and Hygiene Behavioral Change in the Pacific (54227-001)  | WASH, water, sanitation, and hygiene   | Firm            | 12                         | 06-Mar-2024 | 25-Apr-2024 11:59 PM         |           |
| TA-6890 REG: Technical Assistance for Women's Financing Marketplace - Expansion of the Marketplace (Subproject 4) - Transition Finance Study (54436-005)   | Transition Finance, Gender Finance, Sustainable Finance, WSME                                  | Firm            | 12                         | 03-Apr-2024 | 24-Apr-2024 04:00 PM         |           |
| TA-6705 REG: Technical Assistance for the Women's Financing Marketplace - WE DATA - Capacity Building (Subproject 3) - Capacity Building on Gender-responsive Finance: Training Provider (54436-004)                   | Women Entrepreneur, Gender Finance Regulatory Framework, Capacity Building, Module Development | Firm            | 24                         | 03-Apr-2024 | 24-Apr-2024 04:00 PM         |           |
| LOAN 54045-001 VAN: Supporting the Delivery of Skills Development Project - CS-01 Project Management Team  | Project Management   | Firm            | 60                         | 04-Apr-2024 | 24-Apr-2024 11:59 PM         |           |
| GRANT-0919 SOL: Senior Secondary Education Improvement Project - CS03 Curriculum Development Consultants (55050-002)   | Curriculum Development   | Firm            | 42                         | 26-Mar-2024 | 24-Apr-2024 11:59 PM         |           |
| LOAN-4403 SOL: Senior Secondary Education Improvement Project - CS02 Engineering Design and Construction Supervision (55050-002)   | Architectural and Engineering Design; Construction Supervision                                 | Firm            | 60                         | 26-Mar-2024 | 24-Apr-2024 11:59 PM         |           |
| LOAN-8432 CAM: Sustainable Coastal and Marine Fisheries Project - SCMP FIA/CS-06 Fisher Engagement Facilitator (FEF) Service Provider (53261-001)  | Fisher Engagement Facilitator (FEF) Service Provider   | Firm            | 60                         | 26-Mar-2024 | 24-Apr-2024 11:59 PM         |           |
| SC 122199 PHI: SRP Dynamic Asset Allocation Framework Validation Study   | Pension Asset Liability Management   | Firm            | 3                          | 02-Apr-2024 | 23-Apr-2024 04:00 PM         |           |
| TA-9919 REG: Integrated and Innovative Solutions for More Livable Cities - Consultancy Services for the Development of a Masterplan for an Inter-Lake Cycle Track, Pokhara, Nepal (53212-001)                          | Tourism  | Firm            | 5                          | 19-Mar-2024 | 23-Apr-2024 04:00 PM         |           |
| LOAN-4437 IND: Promoting Research and Innovation through Development of Fintech Institute at Gujarat International Finance Tec-City Project - CS 03 Selection of Training, Incubation and Research Partner (56039-001) | Institute Partner, Incubation, Research and Development  | Firm            | 60                         | 16-Mar-2024 | 20-Apr-2024 11:59 PM         |           |
| LOAN-4437 IND: Promoting Research and Innovation through Development of Fintech Institute at Gujarat   | Incubation Partner, Accelerator Partner, Fintech   | Firm            | 60                         | 17-Mar-2024 | 19-Apr-2024 11:59 PM         |           |

# Consultants to Register in CMS

## Welcome to the Asian Development Bank's Consultant Management System

**Consultant Management System (CMS)** is an integrated web-based system that supports the ADB's consulting services recruitment, from advertising the opportunity to awarding consulting contracts. This portal will enable users to work with the different facilities available in CMS.



**Consultants** create and update their profile, search opportunities, send Expressions of Interest (EOIs), respond to Non-Committal Inquiries (NCIs), and prepare and submit proposals. Login to the system by typing in your registered email address and password.

Since CSRN is now integrated in CMS, consultants are encouraged to complete their full registration to help facilitate EOI submission by tagging project and consulting experiences entered in their profile.

[Click here to know who can register as consultants in CMS.](#)

By using this service, you are accepting the [CMS Terms and Conditions](#).



**ADB Project Team Members** can access all CMS functions like creating a selection, advertising opportunities, sending Non-Committal Inquiries (NCIs), distributing Request for Proposals (RFPs), sending Notice to Proceed (NTPs), and approving requests, even while working outside of the ADB network. Login to the system by typing in your ADB Self-Service Username and Password.



**Executing Agencies (EAs)** can access Consulting Services Recruitment Notice (CSRN) to post consulting opportunities for ADB-financed projects. Login to the system by typing in your registered Username and Password.

To obtain an EA account, email your ADB Project Officer and copy [csrn@adb.org](mailto:csrn@adb.org) with the following details:

1. Email address of the agency representative
2. Full name of the agency representative
3. Name and address of the agency
4. Duration of the recruitment for the project

## Consulting Services Recruitment Notice (CSRN)

The Consulting Services Recruitment Notice provides detailed information on the consulting services required for ADB-financed or administered projects. The CSRN includes the terms of reference and is posted on ADB's website for at least one month for firms for EA-administered projects, 15 days for firms for ADB-administered projects or 7 days for individual consultants before shortlisting.

This will provide consultants sufficient time to prepare EOIs that are more specific and focused on the project's requirements.

[Click here to view the list of advertisements of consulting opportunities.](#)



## Login

Login using your registered username and password.

Username

Password

Login

[Login Assistance](#)

Note: ADB users can login using their Oracle username and password.

## Registration

New user? Register now!

[Register as Consulting Firm](#)

[Register as Individual Consultant](#)

## Need Help?

For inquiries regarding the system, please email [cmshelp@adb.org](mailto:cmshelp@adb.org).

## CMS SYSTEM UPDATE

Dear CMS Users,

The changeover period from the Consulting Services Recruitment Notice (CSRN) to the Consultant Management System (CMS) has concluded. We thank you for your cooperation during this interim process.

Should you have any inquiries, contact [cmshelp@adb.org](mailto:cmshelp@adb.org).

CMS Team

**NOTE:** CMS undergoes weekly maintenance activities from

ADB



# Receive Automatic Notification

<https://alerts.adb.org/>



Receive updates on projects, events, mail alert or by newsletter.

**Alerts:** You can choose to receive your e-mail alerts.

**Newsletter:** Stay in touch by signing up for our top news, blogs, research, multimedia and jobs.

Login to an existing account

Create new account

Fields marked with \* are required.

## Personal Information

E-mail\*

First name\*

Last name\*

Organization

Designation

Country of residence\*

## Alerts

Links to content posted on ADB.org delivered to your inbox daily or weekly.

Daily Weekly Off

Articles and Videos

On Off

Asian Development Blog

On Off

Board Documents

On Off

Business Center Materials

On Off

Country Planning Documents

On Off

Development Asia Articles

On Off

Economic Data and Research

On Off

Evaluation Reports

On Off

Events

On Off

News Releases and News from Country Offices

On Off

Procurement Notices (Goods and Works)

Note: Weekly notifications on consulting opportunities available for registered users of the [Consultant Management System \(CMS\)](#).

On Off

Project Information and Documents

On Off

Publications

On Off

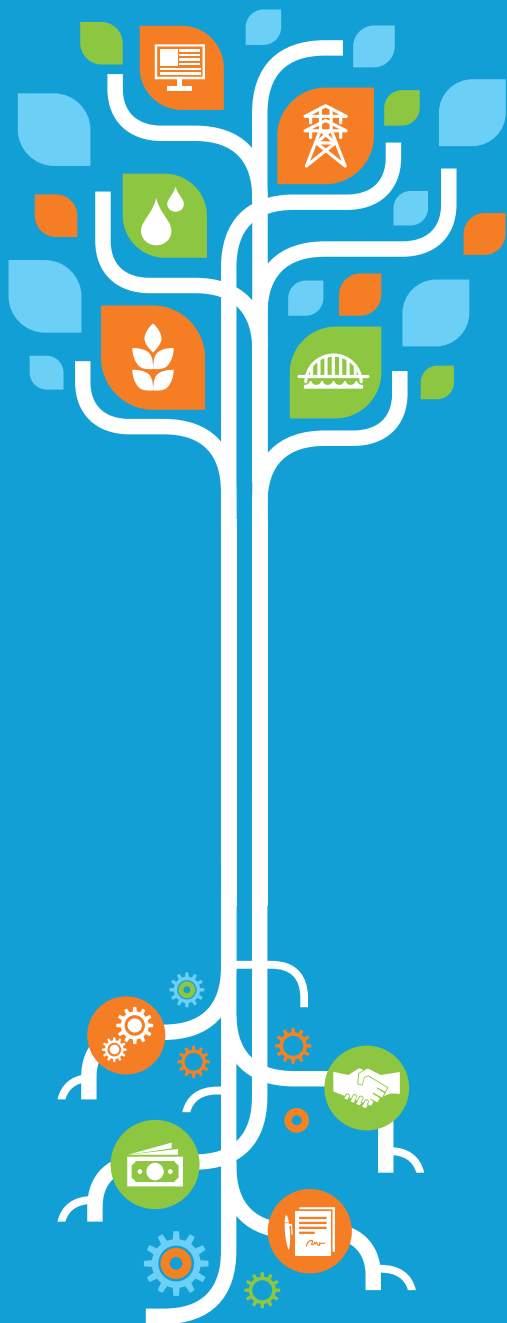


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## Top 5 Consultants from Portugal Involved in Consulting Services Contracts under ADB Loan, Grant, and Technical Assistance Projects, 1 January 2018–31 December 2022

| Consultant                   | Sector | Contract Amount (\$ million) |
|------------------------------|--------|------------------------------|
| JCF Strategy Consulting, LDA | WUS    | 1.50                         |
| Individual Consultants       |        | 1.94                         |
| <b>Total</b>                 |        | <b>3.44</b>                  |

WUS = water and other urban infrastructure and services.



BUSINESS  
OPPORTUNITIES

THANK YOU!

ADB