Doing Business with the World Bank Group Overview of Corporate Procurement



Narayanan Ramesh Lily Cheung Category Managers

World Bank Group (WBG)





Corporate Procurement at the WBG

Corporate Procurement is responsible for coordinating and managing the sourcing strategy, selection, and contract execution for goods and services for World Bank Group offices in over 140 countries around the globe, overseeing an annual global spend between USD 1.5 and 2 billion with 24,000+ vendors.







What we do

Oversee and/or conduct all administrative and operational consulting procurements to support the WBG ongoing business operations

Leverage category management concepts and recommend procurement strategies to clients that are reflective of market conditions



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Advise and guide Bank Group staff on procurement matters to provide an appropriate balance between institutional requirements and business needs



Manage systems and tools that support a streamlined procurement process



Core principles and considerations



compete

WORLD BANK GROUP

In Corporate Procurement we recognize...

That every purchase we make is a vehicle for change that supports the World Bank Group's priorities.



Doing Business with Corporate Procurement



Corporate vs. Operations Procurement



Corporate Procurement

Procurements for the provision of consulting services for Bank-executed activities including:

- IBRD and IDA's lending and non-lending services, including technical assistance
- IFC's investments and advisory services
- MIGA's investment guarantees

Selection process is conducted in the WBGeProcure eTendering tool



Operations Procurement

Procurement of goods, works, non-consulting and consulting services financed by the Bank through Investment Project Financing (IPF) operations*.

Additional information on the Procurement Framework and Regulations for Projects is available on the <u>website</u>.

* Excludes procurements under Bank guarantees and under Bank-financed loans made by financial intermediaries, for which the final recipient of the funds is a private borrower.



WBG Solicitation Processes

Request for Information (RFI)

Used to elicit market research information on goods and services from the Vendor community.

Request for Expression of Interest (REI or REOI)

Used as means for prequalifying Vendors for follow-on solicitations (e.g., IFB or RFP), or to better understand market trends



Invitation for Bid (IFB)

Used for goods and works that are complex, long term, high risk/value and can be clearly and completely specified. Price is the basis for award.

Request for Proposal (RFP)

Used for complex requirements that cannot be clearly or completely specified. Entails detailed technical evaluations, and pricing is not the sole basis of award.



What we buy



Corporate Services & Real Estate

- Construction and Renovation
- Facilities Management
- Security Services
- Travel
- Health Services
- Corporate Services
- Food, Conference & Events Services

Human Resources & Professional Services

- Operational Consulting
- Management Consulting
- Training and Coaching
- Global Payments
- Audit and Accounting Services
- Insurance and Brokerage
- Health and Compensation Benefits
- Executive Searches
- Labor and Staffing

Technology

- IT Compute Infrastructure
- Telecom and Network
- Office Productivity Software & Hardware
- Business Applications (Fintech, HR, General Services)
- IT Software (General/Enterprise Software, Security, Data Analytics, Application Mgt)
- Bank Operations ICT Solutions
- Disruptive Technologies



Development areas the WBG supports

Equitable Growth, Finance and InstitutionsHuman Development		
Einance Education	Sustainable Development	Infrastructure
 Competitiveness, and Innovation Governance Macroeconomics, Trade and Investment Poverty & Equity Gender Health, Nutrition and Populations Social Protection and Jobs 	Agriculture and Food Climate Change Environment, Natural Resources and Blue Economy Social Sustainability and Inclusion Urban, Disaster Risk Management, Resilience and Land	 Digital Development Energy and Extractives Infrastructure Finance, PPPs and Guarantees Transport

Consulting services the WBG procures





Our Spend in Fiscal Year 2023

- 38% Corporate Services & Real Estate
- 21% Professional Services
- 20% Human Resources
- 16% Information Technology
- 2.5% Financial Services
- 2.5% Others



Sustainable Procurement Framework



Sustainable procurement

A unique opportunity to drive action both by what we buy, and who we buy it from. It enables the WBG to meet our needs for goods and services in a way that accounts for environmental, social and economic costs and benefits; supports organizational priorities; and provides a return on investment for the WBG.

Sustainability goes beyond environmental considerations to consider the economic and social impacts and benefits as well.

Economic/ Supplier Diversity

Cultivate the use of underutilized categories of suppliers to improve the economic outcome of, and the diversity of perspective in, the WBG supply chain. Expand the definition of total cost of ownership to include environmental and social costs and benefits.

Environmental

Purchase goods and services that provide an environmental benefit to the WBG and the planet and continue to reduce the adverse impacts of the goods and services we purchase.

Social

Create positive social impact through the goods and services the WBG purchases and minimize impacts on the communities in which we operate.



Supplier diversity & inclusion program and goals

The **Supplier Diversity & Inclusion program** aims to enhance the World Bank Group's supply chains and support community economic growth by boosting the involvement of diverse and underrepresented businesses in our procurement process and activities.

WBE Target (global scope): Double our global corporate procurement to woman-owned business enterprises (WBEs) to reach 7% by 2023 (from a 3.1% baseline in 2017)









What diverse suppliers can do

-<u></u>,

Register as a potential supplier in the World Bank Group's <u>WBGeProcure Supplier Registration portal</u>

Record the Supplier Diversity designation during the registration indicating the diversity type and certifications

When responding to procurement opportunities, indicate any WBE, MBE, or other diversity qualifications



Look for opportunities not just with the WBG but with WBG existing suppliers



Registering as a WBG Potential Supplier



Vendor application process

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Provide business information (name, location, entity type, date of incorporation, etc.)

Disclose basic financial information (e.g., annual sales, annual revenue, etc.)

Provide diversity information, including certifications, if applicable

Enclose certificates of incorporation and any relevant documentation, as appropriate

2311

Agree to the World Bank Group General Terms and Conditions



Vendor eligibility criteria



More information: <u>http://www.worldbank.org/vendorkiosk/</u>



Vendor Eligibility and Code of Conduct

Information is located at: https://www.worldbank.org/en/about/corporate-procurement/vendors

Who We Are / Corporate Procurement

Vendors

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Business Opportunities
Vendors

The World Bank Group's procurement process is guided by the principles of transparency, fairness, competition, and best value. As a vendor you need to understand the policies and procedures that you must adhere to in order to do business with us.

CONTACTS UNITED STATES

1225 Connecticut Avenue, NW Washington, DC 20036 +1-202-458-5858 Email

INDIA

40 SP Infocity, Tower #C 11th Floor, Perungudi Chennai 600 096 Email

MAILING ADDRESS

All parties interested in conducting business with the World Bank Group must go through a Vendor Registration process where possible financial, conflict of interest and/or contractual risk considerations are reviewed and is confirmed that the firm conforms to the Vendor Eligibility Policy.

To become a new World Bank Group Registered Vendor, **you must be invited** to complete a Vendor Registration form, meet all eligibility requirements, and provide any required supporting documentation. Vendors that have been determined eligible, and that have successfully completed the registration process will receive a notification from the World Bank Group with their Vendor Identification Number (VIN).

Before qualifying to receive a contract or purchase order award from the World Bank Group, your company must be a registered World Bank Group vendor.

We recommend you take time to review all associated documents, especially those related to vendor eligibility.

SUSTAINABLE PROCUREMENT

Environmentally Responsible Procurement Socially Responsible Procurement Supplier Diversity and Inclusion

VENDOR POLICIES AND ANNEXES

Vendor Eligibility Policy Vendors Code of Conduct

Code of Conduct for On-site Vendor Employees Restrictions on Current and Former WBG staff Personal Data Annex

Information Security Policy for Contractors

Security, Fire and Safety Regulations for WBG Contract Employees

Show More +



Accessing the Vendor Registration Portal

Link: <u>https://www.worldbank.org/en/about/corporate-procurement</u> > click 'Submit Potential Vendor Registration' > click 'WBGeProcure Portal'

Who We Are

Corporate Procurement

Home	The World Bank Group's Corporate Procurement Unit is responsible for the coordination and ove	rsight of the sourcing strategy, selec		
Business Opportunities Vendors	execution for goods, services, construction, and consulting services in over 150 offices around the	e world.	Home	Thank you for your interest in becoming a potential supplier for the World
	BUSINESS OPPORTUNITIES	ANNOUNCEMENTS	Business Opportunities	(WBG). The potential supplier application should take approximately 10 m complete.
CONTACTS UNITED STATES 1225 Connecticut Avenue, NW Washington, DC 20036 +1-202-458-5858 Email	Identifying Business Opportunities Ongoing Business Opportunities (eConsultant2) Operational Consulting Opportunities TERMS AND CONDITIONS The English version is the official governing document. As a courtesy, Corporate Procurement makes available various translations of the Terms and Conditions	WBGeProcure RFx Now to re WBGeProcure Supplier Self- replace the vendor manager Tier 2 Supplier Diversity Date Updated Guidance for World Vendors on COVID-19 New Contact Details for Corp	CONTACTS UNITED STATES 1225 Connecticut Avenue, NW Washington, DC 20036	Please note that completion of the potential supplier application form wil your company being added as a fully registered vendor to the WBG. How make your company's information available in the Supplier Database to V potential future business opportunities. Before submitting your application, we recommend you review our Vendor Vendor Eligibility Policy, and Restrictions on Current and Former Bank Gro
40 SP Infocity, Tower #C 11th Floor, Perungudi	documents. Goods and Services	Information on Invoice Paym Notice to Vendors on Local E Show More +	+1-202-458-5858 Email INDIA	Eligibility of Bank Group Vendors. Submit a Supplier Application
Chennai 600 096 Email MAILING ADDRESS	English سريية 中文 Español Français Português Русский Consulting Services English Español Français Русский	RELATED LINKS	40 SP Infocity, Tower #C 11th Floor, Perungudi Chennai 600 096	Go to the WBGeProcure portal Click on "Apply Here"
1818 H Street, NW MSN C 4-400 Washington, DC 20433	Annexes Data Protection Annex Personal Data Annex VENDORS	Corporate Procurement Poli	MAILING ADDRESS	Read and agree to the Privacy Policy Read the Welcome Message and click "Next" Complete all required information on the application and verify all entries
	Update Vendor Record Submit Potential Vendor Registration	Terms and Conditions for Go English (Dec 2010) Terms and Conditions for Go Arabic (Dec 2010)	Washington, DC 20433 bods and Services - bods and Services -	Please use Eligiish.

Potential Vendor Registry Form

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RELATED DOCUMENTS

Restrictions on Current and Former WBG staff

Vendor Guide Vendor Eligibility Policy Frequently Asked Questions

Invitation vs Spontaneous Registration

Invitation to Register: A WBG Staff sends out an invitation to the selected vendor, the vendor will receive two email notifications to register, one with the Login ID and the other with the password. Vendors use these credentials to access the application

Spontaneous Registration: Vendors express their interest to be added to the WBG's Supplier Database by clicking the "APPLY HERE' button. Spontaneous applications do not guarantee a company will become a registered WBG Vendor. However, suppliers will be added to the WBG Database for potential future business opportunities



Supplier Application Process

In the <u>WBGeProcure Supplier Registration portal</u> select 'APPLY HERE'. Read the Privacy Notice, acknowledge agreement by selecting the "I agree to the above terms and conditions" checkbox and click 'AGREE'







Welcome Page

Read the Welcome message and click 'Next' to continue

WORLD BANK GROUP	Supplier Self Re	egistration						Status: Application Not Complete Support: please click <u>HERE</u>
WELCOME PAGE	COMPANY INFORMATION	CATEGORY ASSIGNMENT	DOCUMENTS	CERTIFICATE OVERVIEW	GENERAL INFORMATION QUESTIONNAIRE	SUPPLIER DIVERSITY QUESTIONNAIRE	TERMS AND CONDITIONS	LOG OUT
				Welcome to	Supplier Self Regi	stration (SSR)		
Thank you for your inte Vendor Eligibility Policy	erest in becoming a poten y and the <mark>Restrictions</mark> on C	tial vendor for the World Bar Current and Former WBG Sta	nk Group (WBG). T ff documents.	he supplier self-registratio	in form should take approximately 10 minu	tes to complete. Before submitting you	r application, we recommend y	you review the Vendor Guide, Vendors Code of Conduct,
Suppliers need to regis - Your company meets - Your company and ar and do not apply to yo - You and your subcon - No WBG staff membe	ster in the WBG Supplier D the WBG Vendor Eligibility ny subcontractors you prop our company or subcontrac tractors have read and will er or their immediate famil	atabase to participate in a so y Requirements. pose or intend to propose as ctors. I comply with the Vendors Co ly is an owner, officer, partne	blicitation process; part of a solicitation ode of Conduct and er, or board membe	however, only suppliers w on understand the WBG Pr I the Code of Conduct for C er or has a financial interes	hich have been approved as WBG Vendors rivileges and Immunities as stated in the G On-site Vendor Employees. st in either your company or its subcontrac	can be awarded a contract. By completi eneral Terms and Conditions, including tors in accordance with the Restrictions	ng this application, you confiri immunity from taxes. These Pi on Current and Former WBG s	m that: rivileges and Immunities are applicable only to the WBG staff.
Once the application is	s complete you will be assig	gned a unique WBG applicat	ion number. You m	nay be required to provide	this application number to a WBG represer	ntative upon request.		
								NEXT



Company Information

Complete the mandatory fields marked in red in page. Information should be provided only in English. Click Next to continue.





User Authentication

The system will send a temporary pin via email to authenticate the user. Enter the pin received and click Submit. The pin is valid for 3 minutes.

PREPROD: LOGIN CODE FOR WBGEPROCURE

The generated pin is: 426978

This e-mail as well as any attached files is confidential and may also contain information which is legally privileged. It is intended solely for the use of the individual or the entity to whom it is addressed. If you are not the intended recipient of this e-mail, you are hereby on notice of this status. Any disclosure, copying, distribution, dissemination or publication of the information contained therein is strictly prohibited, unless you have been permitted thereto by the sender. If you are not the intended recipient please return this e-mail immediately to the sender and then delete this message from your system. The sender is not liable for the proper transmission of this information nor for any delay in its receipt

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				St. Bt. Bt	ILLI			
Enter the code red	ceived via	ema	ail					
	Code: 4	2	6	9	7	8		
							CANCEL	т



Category Assignment

Select the category that best describes the goods or services your company provides and click Next. For example, in case of Consulting Services to support operational activities, select the category 90

i Below is the list of World Bank's Category group (Material Group) structure. Please select one (1) category o	roup that best describes the goods or services your organization	provides. When complete, click "Next" to proceed to the next page.	
Below is the list of World Bank's Category group (10: TRANSPORTATION 15: EXTERNAL/CATERED EVENT 17: UTILITIES 20: FURNITURE 24: GENERAL BUILDING 28: RESIDENCE 32: FREIGHT/MAIL 34: FOOD SERVICE 36: SECURITY 38: CUSTODIAL 40: AUTOLVISI MA	Material Group) structure. Please select one (1) category <u>c</u> 0.10: CONTRACT CONSULTANTS: SYSTEM 9EVELOPMENT & PROGRAMMING 0.30: CONTRACT CONSULTANTS: TECHNICAL 1 ADVICE 0.20: CONTRACT CONSULTANTS: EXECUTIVE 10ACHING (REDUNDANT) 0.30: CONTRACT CONSULTANTS: DMINISTRATIVE - PROFESSIONAL SERVICES 0.32: CONTRACT CONSULTANTS: DMINISTRATIVE - PROFESSIONAL SERVICES 0.32: CONTRACT CONSULTANTS:	roup that best describes the goods or services your organization Search	provides. When complete, click "Next" to proceed to the next page.	Your Selection: 90.40: CONSULTING: FIRMS FOR OPERATIONAL PROJECTS You have selected 1 record(s)
40: AUDIO VISUAL 42: TELECOMMUNICATIONS 50: PHOTOCOPY 52: PUBLISHING 55: PHOTOGRAPHIC 56: CARTOGRAPHIC 60: SOFTWARE AND MARKET DATA SUBSCRIPTIONS 61: DATA ACQUISITION 62: CLOUD SERVICES 63: FINANCIAL SERVICES 63: FINANCIAL SERVICES 66: IT SERVICES 66: IT SERVICES 66: GENERAL OFFICE 67: ART	IANAGEMENT CONSULTING SERVICES 0.33: CONTRACT CONSULTANTS: TAXATION ERVICES 0.34: CONTRACT CONSULTANTS: ADMIN-PFS - IKTING, COMMS&OPTINION SURVEYS 0.35: CONTRACT CONSULTANTS: DIMINISTRATIVE - LEGAL SERVICES 0.40: CONSULTING: FIRMS FOR OPERATIONAL ROJECTS 0.41: CONTRACT CONSULTANTS: PERATIONAL- ENGINEERING ADVISORY SVCS 0.42: CONTRACT CONSULTANTS: PERATIONAL - LEGAL ADVISORY SERVICES 0.43: CONTRACT CONSULTANTS: DESA: 0.54: CONTRACT CONSULTANTS: 0.55: CONTRACT CON			
O 75: MEDICAL O O O O O S MEDICAL O	0.44: CONTRACT CONSULTANTS: DPERATIONAL - PROFESSIONAL SERVICES 0.45: CONSULTING: AUDIT SERVICES 0.46: CONTRACT CONSULTANTS: DPERATIONAL - UN AGENCIES 0.90: CONTRACT CONSULTANTS: EXECUTIVE Select			PREVIOUS
90:Contra	act Consultants			

Certificate Overview

Upload relevant certifications (e.g., Certificate of Incorporation or other relevant registration documents) and click Next

WELCOM	IE PAGE	COMPANY I	NFORMATION	CATEGORY ASSIGNMENT	DOCUMENTS	CERTIFICATE OVERVIEW	GENERAL INFORMATION QU	UESTIONNAIRE	SUPPLIER DIVERSITY QUESTIC	ONNAIRE TE	RMS AND CONDITIO	NS LOG OUT					
🕕 Belo	ow you will	l be promp	ted to upload r	elevant certification the	at will assist us i	n evaluating your applic	ation. When complete, c	lick "Next" to	proceed to the next page								
							Search				Q All	~	•				
New																	
	÷	NO.	CERTIFICATE N	AME			UPLOAD CERTIFICA	ATE		V	ALID FROM			VALID UNTI	L		▼ STATUS
	:	1	Certificate of I	ncorporation (CoI) 🗸					1			01/19/2007			03/08/2097		•
1 Recor	d exists Sh	how 10 Rec	ords 🗸														You have selected 1 record(s)
																	PREVIOUS



General Information Questionnaire

Complete the company information details, owners and officers, and declaration. Click Next.

Please complete the below questionnaire in full. All mandatory fields are marked in red and must be completed in order to proceed. When complete, click "Next" to proceed to the next page.			
Save/Issue			
QUESTION	ANSWER		
COMPANY INFORMATION			
Entity Type	Corporation V		
Date of Establishment of the Company (Example: MM.DD.YYYY)	01/02/2004	Government Agend	cy
Financial revenue figures in USD (last fiscal year)	52,353,243.00	NGO	prporation
Has your firm / organization or any of your subcontractors been terminated for non-performance on a contract in the last 5 years?	⊖ Yes ● No	Partnership Sole Proprietor	
Please attach relevant documentation.	E 🖻 🗄	University	ency
Please select additional categories (if applicable)			
OWNERS / OFFICERS – PLEASE PROVIDE DETAILS OF OWNER, PRINCIPAL, DIRECTOR, OFFICER OR INDIVIDUAL WHO HOLDS A FINANCIAL INTEREST			
OWNERS / OFFICERS 1	FIRST NAME	LAST NAME	TITLE / DESIGNATION
	John	Martin	Owner
DECLARATION			
World Bank Group (WBG) policy restricts companies from bidding or receiving WBG contracts if a Bank Group staff member or their immediate family are an owner, officer, partner or board member or in which the staff member or their immediate family has a financial interest. Does your firm have any Bank Group staff member or their immediate family as an owner, officer, partner or board member or have a financial interest in either Offeror or its sub-contractors? For further information, please go to www.worldbank.org/corporateprocurement.	 Yes No 		
Provide name of owners/officers who are current or former employees of the World Bank Group.	FIRST NAME	LAST NAME	COMMENT
	0/400		
Please attach relevant documentation.			
Provide name of owners/officers with relatives who are current or former employees of the World Bank Group.	FIRST NAME	LAST NAME	COMMENT
Please attach relevant documentation.	E 🖬 🕹		
			PREVIOUS

Supplier Diversity Questionnaire

Confirm your company's supplier diversity classification from the drop-down menu. Check the classification that applies and best describes your company and provide relevant documentation. Click Next.

🚺 Please complete the below questionnaire in full. All mandatory fields are marked in red and must be completed in order to proceed. When complete, click "Next" to proceed to the next page.

Save/Issue	
QUESTION	ANSWER
DIVERSE-OWNED SUPPLIERS ARE THOSE THAT ARE 51% OWNED, OPERATED, AND CONTROLLED BY A PERSON OR PEOPLE RECORDS WHETHER VENDORS ARE OF THE FOLLOWING DIVERSE-OWNED BACKGROUNDS: WOMAN-OWNED, MINORITY-	E OF A DESIGNATED DIVERSE BACKGROUND, OR EVEN MULTIPLE DIVERSE BACKGROUNDS. THE WORLD BANK GROUP CURRENTLY OWNED (US-ONLY), LGBTQ-OWNED, DISABLED-OWNED, AND BUSINESSES THAT ARE CONSIDERED SMALL ENTERPRISES (US-ONLY).
Is your company considered a diverse-owned supplier as defined above?	~
	No, our company is not diverse-owned Yes, our company is diverse-owned per the above definition
Is your company considered a diverse-owned supplier as defined above?	Yes, our company is diverse-owned per the above definition \checkmark
Is your company considered a diverse-owned supplier in any of the following categories?	 ☐ Minority-owned [US-only] ✓ Woman-owned ☐ LGBTQ-owned ☐ Disabled-owned ☐ Small Business [US-only]
Is your company certified as a woman-owned business by one of the following widely recognized 3rd-party certification bodies (click all th	at apply)? Women's Business Enterprise National Council (WBENC) or WBENC regional partner organization WEConnect International SBA National Women Business Owners Corporation US Women's Chamber of Commerce Other 3rd-party certification body (please indicate) Other federal, state or local certification body No, we are not certified as a woman-owned business
Please enter your WeConnect certification expiry date (if applicable)	
Please upload your WEConnect certificate or proof of self-registration from WEConnect:	

Terms and Conditions

Acknowledge approval by clicking on 'ACCEPT & SUBMIT'. This step completes the application submission.

WELCOME PAGE	COMPANY INFORMATION	CATEGORY ASSIGNMENT	DOCUMENTS	CERTIFICATE OVERVIEW	GENERAL INFORMATION QUESTIONNAIRE	SUPPLIER DIVERSITY QUESTIONNAIRE	TERMS AND CONDITIONS	LOG OUT
					Terms & Conditions	S		
Suppliers need to reg	gister in the WBG Supplier Da	atabase to participate in a so	licitation process;	however, only suppliers w	which have been approved as WBG Vendors c	an be awarded a contract.		
Before proceeding, p - your company mee - your company and company or subcont - your company and - no WBG staff memb	lease confirm that: ts the WBG Vendor Eligibility any subcontractors you prop ractors. subcontractors have read an ber or their immediate family	requirements. bose or intend to propose as d will comply with the Vendo is an owner, officer, partner	s part of a solicitat o <mark>rs Code of Condu</mark> r, or board membe	ion understand that the V ct and the <mark>Code of Condu</mark> er or has a financial intere	WBG Privileges and Immunities, as stated in t ct for On-site Vendor Employees. st in either your company or your subcontrac	the General Terms and Conditions, inclu	iding immunity from taxes, s on Current and Former WE	are applicable only to the WBG and do not apply to your BG staff.
Terms and Condition	is of Using this Site							
The access and use of contained in this site	of this site are subject to the are binding to the users who	World Bank Group Terms an o must consult the Terms an	d Conditions of us d Conditions of Us	ing the World Bank Group e of this Site at the time o	p site. Connection and access to this site indi of each connection.	cate full acceptance, without reservatio	ns, of these Terms and Con	ditions. All changes and modifications to the information
By selecting Accept a	and Submit, you acknowledge	and certify that you have re	ad the information	n stated above and that st	tatements made about your company are co	rrect to the best of your knowledge.		
							PR	REVIOUS ACCEPT & SUBMIT REJECT



Confirmation of Submission

A message confirming a successful submission appears; click on 'LOGOUT'. An email confirmation with the application number will be sent automatically.

Thank you for successfully submitting your vendor application. You will receive an email notification which will contain the application number.



Dear sudha Je

Your Vendor Registration Application has been received by the World Bank Group. The information submitted will be reviewed following the Vendor Eligibility Guidelines.

Your application number is SUPP035625. You may use this number to track your application status. This is NOT your Vendor Identification number.

Submission of an application does not guarantee becoming an approved World Bank Group vendor.

Should there be any questions regarding your application an authorized WBG representative will get in touch with you.

If your application is approved, you will receive an approval notification indicating your vendor identification number.

For any questions, you may contact Corporate Procurement at corporateprocurement@ worldbank.org.

This is an automatically generated message; please do not reply to this email.



LOGOUT

Finding and Responding to Business Opportunities



Identifying business opportunities



Who We Are		
who we Are		
Corporate Pi	rocurement	
Home		
Business Opportunities	The World Bank Group's Corporate Procurement Unit is responsible for the coordination and ove execution for goods, services, construction, and consulting services in over 150 offices around the	rsight of the sourcing strategy, selection, and contract
Vendors	execution for goods, services, construction, and constructing services in over 150 onlines around and	- North
	BUSINESS OPPORTUNITIES	ANNOUNCEMENTS
CONTACTS	Identifying Business Opportunities	WBGeProcure RFx Now to replace eConsultant2
UNITED STATES	Operational Consulting Opportunities	WBGeProcure Supplier Self-Registration to replace the vendor management system
1225 Connecticut Avenue, NW	TERMS AND CONDITIONS	Tier 2 Supplier Diversity Data Request
/ashington, DC 20036 1-202-458-5858	The English version is the official governing document. As a courtesy, Corporate	Updated Guidance for World Bank Group Vendors on COVID-19
Email	Procurement makes available various translations of the Terms and Conditions	New Contact Details for Corporate Procurement
INDIA	documents.	Information on Invoice Payments
	Goods and Services	Notice to Vendors on Local Banking Charges
40 SP Infocity, Tower #C 11th Floor, Perungudi Chennai 600 096	English ஆய 中文 Español Français (coming soon) Português Русский	Show More +
Email	Consulting Services	
MAILING ADDRESS	English Español Français (coming soon) Русский	RELATED LINKS
	Annexes	Tax Exemption Certificate Letter
1818 H Street, NW	Data Protection Annex	Corporate Procurement Policy Summary
MSN C 4-400 Washington, DC 20433	Personal Data Annex	
	VENDORS	ARCHIVED DOCUMENTS
	Update Vendor Record	Terms and Conditions for Goods and Services - English (Aug 2021)
	Submit Potential Vendor Registration	Terms and Conditions for Consulting Services - English (Aug 2021)



Solicitation application requirements



You <u>do not</u> need to be an approved WBG vendor to bid on a requirement but <u>do</u> need to register as a potential supplier.



Before the World Bank Group can contract, the company must be approved as a WBG vendor.



If you are an approved vendor, you must provide updated information when your company has a material change.



Preparing a proposal in response to a solicitation

Address requirements of the Terms of Reference (TOR) / Statement of • Work (SOW) clearly and comprehensively

Emphasize innovative technical solutions



Make sure that your proposal is carefully prepared and easy to evaluate – use charts, diagrams, color

Propose a strong Project Manager and qualified experts

Assess the competition. Compete where **YOU** are competitive



Best practice for preparing a proposal

Attend pre-proposal conference – when applicable

Submit bids on time. Late bids are not accepted



Ask questions up front – do NOT guess or assume

Do not vary from standard RFx forms



Criteria and considerations for evaluation



Experience of the firm in relation to the assignment

Adequacy of the methodology and the proposed work plan Qualifications and competence of the key staff proposed

Firms may compete as a single entities or in association with other partners

Note: The evaluation usually involves both a technical evaluation and consideration of the price offered for the services (quality and cost).



Under the WBG information disclosure policies, certain Corporate Procurement contract awards are eligible for public disclosure with the following information on our website

> a brief description of the contracted goods or services



the name of the vendor receiving the award



More information: http://www.worldbank.org/en/about/ corporate-procurement/businessopportunities/corporateprocurement-contract-awards ¥ee S

the contract award amount



Navigating the WBGeProcure RFx Now platform



Getting Started: Login

Vendors and potential suppliers will log into the WBGeProcure RFx Now at <u>https://wbgeprocure-rfxnow.worldbank.org/</u>





Getting Started: Login

To get started click on First Time User, enter the Username, which is the email address used to register in the <u>WBGeProcure Supplier Registration portal</u>. Click submit to get started. A temporary password will be emailed to the email addressed provided to validate credentials. If the validation is successful, a Login Code will be sent via email.

Vendors	
Find business opportunities. Bid. Win.	
Username*	
Username	
Password*	
Password	
Login	
Forgot password? First Time User	WBGeProcure Advertisements Login New Vendor User - Account Information *Username
WBGeProcure Supplier Registration View All Advertisements	Click' Submit' below to have your password set and mailed to you Submit Cancel



Getting Started: Login

Validate the credentials by entering the Login Code received via email and click the Submit button. If the two-factor validation is successful, you will be redirected to the dashboard.

World Bank Group worldbank.org	Viol alle •••
WBG Login Code	Yahoo/inbox 🛱
RFXNew <pre>crfmow@worldbankgroup.org> To: email@email.com</pre>	
ccess code for Company Name is OSCZX7.	—
his is an automatically generated message; please do not reply to this email.	Vendors
4 (4 m	Vendors
	Find business opportunities, Bid, Win,
	An email has been sent to the specified email address. Please enter the code here.
	Login Code*
	05777
	05227
	Login

If the validation fails, an error message will display. Verify your Username and Password and try again. If the problem persists, contact <u>Corporate Procurement</u> for support.

Vendors Find business opportunities. Bid. Win. Invalid username or password	Vendors Find business opportunities. Bid. Win. Error verifying username with Synertrade. Please try again.
Username*	
Username	Username*
Password*	Username
Password	Password*
Login	Password



Dashboard: Upon successful Login users will be directed to the dashboard where a list of Active Procurements and All Procurements will be found. Active Procurements are those in which the user is currently participating, and All Procurements are those in which they have ever been involved.

WBG&Procure Proc	urements Advertiser	tarted idicates the date and			Phase	rea of	k Welcome, Anna RFxNow 🗸
PEMCONSULT A/: Active Procurements	pi	ne when the rocurement was			the procure	ment.	
Procurement Number	Title	itiated	Started		Туре	Method	Phase
000000239	Test Vendor statuses fixes		1/4/2023 4:10 PM E	бт	Competitive	RFP	Award
Title	Test Mobile approval for mu	ultiple awardees	12/22/2022 10:19 A	M EST	Competitive	RFP	RFP
Indicates the name of the	Test Invite only		12/14/2022 6:11 PM	IFST	Competitive	RFP	RFP
project for which the procurement is being conducted			Indicates if th is competitive	e procurement e or non-			
PEMCONSULT A/			competitive				
Q Search Filters							
Procurement Number Title			Туре	Method	Status	Outcome	
0000000239 Test Vendor statuses fr	ixes		Competitive	RFP	Active	Proposal Ev	aluation
000000236 Test Mobile approval for	or multiple awardees 2		Competitive	RFP	Active	Proposal Ev	aluation



Main Menu: The dashboard contains a context-based navigation that includes Procurements, Advertisements, and Resources. It will also contain an Announcements section that will highlight important information to users as needed. To navigate the pages, click the desired option to be directed to the page.

<mark>WBG</mark> ୧୬Pr	COCUTE Procurements Advertisements Re	sources				👤 Welcome, Kate Thatcher 👻
Katherine Thatcher: Ac	tive Procurements					
Procurement Number	Title	Started		Туре	Method	Phase
000000135	Classroom Relocation Progra	am 9/13/2022	9:36 AM EDT	Competitive	RFP	Award
000000076	New Pipeline Build	9/12/2022	1:36 PM EDT	Competitive	RFP	Award
000000051	Tennis Court Replacement	8/25/2022	10:45 AM EDT	Competitive	RFP	Award
< < 1 > >>						
Katherine Thatcher: Al	Procurements		WRGe	Drocuro	Procurements -	Advertisements
Q Search Filters				Tocure		
			Announcemente			
Procurement Number	Little	Competitive	Announcements			
0000000135	Classi dom Relocation Program	Competitive	The application will be down this Tuesday at 3PM for routine maintenance.			
0000000051	Tennis Court Replacement	Competitive				
<< < 1 > >>						
			Procurements			
			Q Search Filte	rs		



Procurements is also the main dashboard where the list of Active Procurements and All Procurements is displayed. All Procurements may be searched by clicking on Search Filters, which will open a window enabling the user to narrow down search results. Click Search to apply the desired filters.

NBGeProcure Procurements Advertisements Resources & Welcome, Kate Thatcher -						
Katherine Thatcher: Active Pr	rocurements					
Procurement Number	Title	Started	Туре	Method	Phase	
000000135	Classroom Relocation Program	9/13/2022 9:36 AM EDT	Competitive	RFP	Award	
000000076	New Pipeline Build	9/12/2022 1:36 PM EDT	Competitive	RFP	Award	
000000051	Tennis Court Replacement	8/25/2022 10:45 AM EDT	Competitive	RFP	Award	
<< < 1 > >>						
atherine Thatcher: All Procu	urements					
Catherine Thatcher: All Procu	urements					
Catherine Thatcher: All Procu	urements	Katherine Thatcher: All Procurements			_	
Katherine Thatcher: All Procu Q Search Filters Procurement Number Tit	tle	Katherine Thatcher: All Procurements Q. Search Filters				
Catherine Thatcher: All Procu C Search Filters Procurement Number Tit 0000000135 Cite	tte assroom Relocation Program	Katherine Thatcher: All Procurements Q. <u>Search Filters</u> Procurement Type P	rrocurement Method		Procurement Status	
Catherine Thatcher: All Procu Q Search Filters Procurement Number Tit 0000000135 Cle 0000000076 Ne	tte sassroom Relocation Program evv Pipeline Build	Katherine Thatcher: All Procurements Q_Search Filters Procurement Type Nothing selected	Yrocurement Method Nothing selected		Procurement Status Nothing selected	
Catherine Thatcher: All Procu Caserch Filters Procurement Number 111 0000000135 Cle 0000000076 Ne 0000000051 Ter	tes ssroom Relocation Program ev Pipeline Build nnils Court Replacement	Katherine Thatcher: All Procurements Q_Search Filters Procurement Type Nothing selected Outcome Outcom	rocurement Method Nothing selected	•	Procurement Status Nothing selected Material Group	
Q Search Filters Procurement Number TH 0000000135 Cla 0000000076 Ne 0000000051 Ter 000000051 Ter	tte assroom Relocation Program ew Pipeline Build nnis Court Replacement	Katherine Thatcher: All Procurements Q_Search Filters Procurement Type Nothing selected Outcome Choose Outcome	rocurement Method Nothing selected ategory Nothing selected	•	Procurement Status Nothing selected Material Group Nothing selected	
Q Search Filters TH Q Search Filters TH Procurement Number TH 0000000135 Ciz 0000000076 Ne 0000000051 Ter < <td><</td> 1	<	tte assroom Relocation Program ev Pipeline Build nnis Court Replacement	Katherine Thatcher: All Procurements Q_Search Filters Procurement Type Nothing selected Outcome Choose Outcome Choose Outcome Capabilities	rocurement Method Nothing selected ategory Nothing selected Yroject Country	•	Procurement Status Nothing selected Material Group Nothing selected Search Tags
Q Search Filters Q Search Filters Procurement Number Titl 0000000135 Citl 0000000076 Ne 0000000051 Ter < <td><<1>>>></td> <td>te assroom Relocation Program ev Pipeline Build nnnis Court Replacement</td> <td>Katherine Thatcher: All Procurements Q_Search Filters Procurement Type Nothing selected Outcome Choose Outcome Capabilities Nothing selected</td> <td>rocurement Method Nothing selected ategory Nothing selected Yoject Country Nothing selected</td> <td>•</td> <td>Procurement Status Nothing selected Material Group Nothing selected Search Tags Nothing selected</td>	<<1>>>>	te assroom Relocation Program ev Pipeline Build nnnis Court Replacement	Katherine Thatcher: All Procurements Q_Search Filters Procurement Type Nothing selected Outcome Choose Outcome Capabilities Nothing selected	rocurement Method Nothing selected ategory Nothing selected Yoject Country Nothing selected	•	Procurement Status Nothing selected Material Group Nothing selected Search Tags Nothing selected
Q Search Filters Titl Procurement Number Titl 0000000135 Citl 0000000076 Ne 0000000051 Ter <<<<1>>>>>	tte assroom Relocation Program ew Pipeline Build nnis Court Replacement	Katherine Thatcher: All Procurements Q_Search Filters Procurement Type Nothing selected Outcome Choose Outcome Choose Outcome Capabilities Nothing selected Title	rocurement Method Nothing selected ategory Nothing selected roject Country Nothing selected ireated On / After	•	Procurement Status Nothing selected Material Group Nothing selected Search Tags Nothing selected Created Before	

Advertisement will display on top the list of procurements the user has been invited to participate in, as well as the list of ongoing business opportunities. The Advertisements includes search filters options to enable the user to narrow down search results.



	WBG ePr	ocure	Procurements	Advertisements	Resources		L Welcome, Shun Lei	Waddy -
	Invitations							
	Procurement Number	Procurement					EOI Dea	adline
	000000027	Gym, Auditorium L	ighting, and HV	AC Renovations at Tr	renton High School		9/29/20 8:00 PM	022 4 EDT
nvitations Pane that displays procurements the nvited to participa	s the user been ate in				EC Da Ex du	OI Deadline ate and time when t pression of Interes e.	he t is	
	Advertisements							
	Q Search Filters							
	Procurement Number	Procurement				Publication Date	EOI Dea	adline
	000000019	JG T6				9/22/2022 12:00	AM EDT 9/28/20 8:00 PN	022 4 EDT
	Procurement Name of the procurement	ent ne project the ent refers to		Publicati Date and procurem advertise	ion Date I time when the nent was ed to the public			

Resources displays links that will direct the user to the location where additional information and guidance can be found.

WBG&Procure Procurements Adv	vertisements	Resources	👤 Welcome, RFX NOW 🗸	
Resources For Vendors • WBGeProcure Supplier Registration	Who We Are 7 Corporate Operations Home Business Opportunities Vendors CONTACTS UNITED STATES 1225 Connecticut Avenue, Washington, Dc 2005 + 1-202-458-5838 Email	D BANK WHO WE ARE WHA Procurement / Business Opportunities al Consulting Opportunities The World Bank Group procures consult provide expertise or strategic advice in s Firms may participate in any Bank Group Bank Group vendor. However, in order an approved vendor. W Fitter @ Al ? No pending tasks.	TWE DO WHERE WE WORK UNDERSTANDING POVERTY WORK WITH US COVID- Inities Inities Section of the provide state of the provide stat	12 Q Ana Cecilla Nicto Herrera Returber / Ana Generative () ? C Manage Cards Revolte solution •
			How to invite a Supplier How to Initiate a Supplier Convention from Payment Only to Potential How to Approve a Potential Outy Supplier Request How to Approve a Potential Supplier Request	



To express interest in an advertisement, navigate to Advertisements and select the procurement of interest. The details of the procurement will display. Review the details and ensure requirements align with your firm's capabilities.

Advertisement Dataila		
Auverusement Details		Advertisement Text
Procurement Number	Title	SELECTION OF CONSULTING FIRMS BY THE WORLD BANK GROUP
000000318	Testing	REQUEST FOR EXPRESSION OF INTEREST (EOI)
		Electronic Submissions through WBGeProcure RFx Now
Description		Assignment Title: Gvm Auditorium Lighting and HVAC Repovations at Trenton High School
		Assignment Countries:
Description based on TOR		- Not Country Related
		ASSIGNMENT DESCRIPTION
Category	Project Country	This request is an invitation by Hastings and Prince Edward District School Board to prospective respondents to
	 AE Helted Arch Environment 	submit quotations for the work of Gym, Auditorium Lighting and HVAC Renovations at Trenton High School as per
CONTRACT CONSULIANTS	AE - United Arab Emirates	specifications and drawings.
Capabilities		Trenton High School is currently Grade 7 to 12. The work for this RFQ will consist of:
Education: Other Education		New air bandling units for the main Gym and Auditorium
		Associated structural, electrical and architectural work
Aaterial Group		New lighting for Auditorium
90.40 - FIRMS FOR OPERATIONAL PROJECTS		Asbestos abatement as required to facilitate project work.
		FUNDING SOURCE
bis procurement is for legal services (Please unload the clearance from your Legal representative before	proceeding with the engagement of Legal Services)	The World Bank Group intends to finance the assignment / services described below under the following:
······································		BB: Bank Budget TE012340: EDEM
) Yes		TEOLOGIC EFFIN
No No		FLIGIBILITY
iearch Tags		Eligibility restrictions apply:
U Contra de la con		[Please type list of restrictions]
		SUBMISSION REQUIREMENTS
hiter the Dete	5010	The World Bank Group invites eligible firms to indicate their interest in providing the services. Interested firms
Publication Date	EOI Deadline	must provide information indicating that they are qualified to perform the services (brochures, description of
1/31/2023 12:00 AM EST	2/16/2023 11:59 PM EST	similar assignments, experience in similar conditions, availability of appropriate skills among staff, etc. for firms; CV
		and cover letter for individuals). Please note that the total size of all attachments should be less than SMB. Firms
1		of firms associate to submit an EOL they must indicate which is the lead firm. If shortlisted, the firm identified in the
dovertisement lext		EOI as the lead firm will be invited to the request for proposal (REP) phase.
Testing		Expressions of Interest should be submitted, in English, electronically through WBGeProcure RFx Now
		NOTES
		Following this invitation for EOI, a shortlist of qualified firms will be formally invited to submit proposals.
		Shortlisting and selection will be subject to the availability of funding.
		Only those firms which have been shortlisted will be invited to participate in the RFP phase. No notification or
		debrief will be provided to firms which have not been shortlisted.
		If you encounter technical difficulties while uploading documents, please send an e-mail to the Help Desk at

procurement@worldbank.org prior to the submission deadli

WORLD BANK GROUP

After reviewing the Advertisement Details select Express Interest. You will be directed navigate to the Expression of Interest (EOI) page.

Terms of Reference				
TOR Document Name	Version	Download	Created Date	
Tor EXAMPLE	Draft	TOR File (8).docx	1/31/2023 7:52	AM EST
Advertisement Attachments				
Attachment Name	Description		Download	
No Altouments				
Qualification Criteria				
Criteria Text				Mandatory
Provide information showing that they are qualified in the field	ld of the assignment.			1
Provide information on the technical and managerial capability	ties of the firm.			*
Provide information on their core business and years in busin	ess.			4
Provide information on the qualifications of key staff.				
Documentation				
Document Description		Mandatory	Download	
No Documentation				
Back Express Interest				



Explain how your firm's capabilities align with the Qualification Criteria. Criteria marked with "*" indicates that it is a mandatory requirement that must be met to be considered for participation in the procurement. Add documentation that supports your as needed. You can save responses as Draft or Submit when ready.

Procurements / Procurement 0000000318 / Edit Expression of Interest			
Criteria			
Provide information showing that they are qualified in the field of the assignment.			
B / U # S X · ≡ ≡			
	_		
Provide information on the technical and managerial capabilities of the firm.			
B / U S S X · = =			
Provide information on their core business and years in business.			
B / ⊻ ø S A · ≡ ∈			
Provide information on the qualifications of key staff.			
B / V S S A = =			
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	_		
Documentation	-		
Documentation	-		
Documentation	Download	Upload	
Documentation	Download No File Available	Upload Doctasti x	
Documentation	Download No File Available No File Available	Upload Doctest1 ×	

Once the EOI is submitted, the procurement will be added on the vendor's procurement dashboard under Active Procurements. Clicking on the procurement will show "Expression of Interest Form" under Available Actions.

WBGeProcure Procurements Advertisements Resources				L Welcome, Approved Approved -
Procurements / Procurement 0000000318 Notice Indicates the date and				
Upcoming EOI deadline: 2/16/2023 11:59 PM EST EOI Status: Complete (2/1/2023 12:11 PM EST) EOI Status: Complete (2/1/2023 12:11 PM EST)				
				🗘 Refresh
G Available Actions	Procurement			
Expression of Interest Form	Procurement Number: 0000000318 Created: 1/31/2023 7:51 AM EST			
Forums	Created by: Livia Duarte Barbosa Title: Testing Procurement Type: Competitive			
Name Total Posts New Posts	Procurement Method: RFP Phase: Advertisement Description			
No Forums	Description based on TOR			
	Advertisement			
	Advertisement	Created Date	Publication Date	EOI Deadline
	Testing	1/31/2023 7:56 AM EST	1/31/2023 12:00 AM EST	2/16/2023 11:59 PM EST



Procurements / Procurement 0000000318 / Edit Expression of Interest

Criteria

Provide information showing that they are qualified in the field of the assignment.

- Previous experience utilizing new software.
- Digital content skills in website and social platforms
- · Minimum of 2 years' experience working with these software
- · Must be willing and able to work flexible hours, under tight deadline pressure, occasionally with little or no warning
- · Must be willing to work at international sites.
- · Have at least three years' experience.

Provide information on the technical and managerial capabilities of the firm.

- · Planning. Planning is a vital aspect within an organization.
- Communication. Possessing great communication skills is crucial for a manager.
- · Decision-making. Another vital management skill is decision-making.
- Delegation. Delegation is another key management skill.
- Problem-solving.
- Motivating

Provide information on their core business and years in business.

- Marketing
- Sales
- Technology
- Design
- Operation

Provide information on the qualifications of key staff.

- Education & Knowledge
- Experience
 Destensional Qualities
- Professional Qualifications

Documentation

Description	Mandatory	Download	Download
		No File Available	Doctest1
		No File Available	Doctest2
Submit Edit Withdraw Cancel			

Clicking on the Expression of Interest Form under Available Actions displays a read-only version of the EOI responses submitted. Before the EOI Deadline, firms can Edit or Withdraw their interest at any time.



Firms that are shortlisted on a procurement are invited to submit a proposal. The Submit Proposal and Read Terms And Conditions actions will become available in the procurement, they will display under Available Actions. These actions may be completed in any order.

WBGeProcure Procurements Advertisements Resources				L Welcome, Angela Alvarez 🔸
Procurements / Procurement 0000000016				
Clarification deadline has passed Upcoming submission deadline: 10/24/2022 8:00 PM EDT RFx Status: RFx Submission Pending				
C Available Actions				<i>⇔</i> Refresh
Submit Proposal Read Terms And Conditions Forums Name Total Posts New Posts	Procurement Number : 0000000016 Created : 9/16/2022 6:01 PM EDT Created by : TTU User-1 Ttile: Greg Test - With Filter Procurement Type: Competitive Procurement Method : RFP Phase : Proposal Submission Description			
No Forums	Test			
	Advertisement			
	Advertisement	Created Date		EOI Deadline
	Greg Test - With Filter	9/16/2022 6:02 PM EDT		9/26/2022 8:00 PM EDT
	() RFP			
	Publication Date: 9/15/2022.8:00 PM EDT Clarification Deadline: 10/2022.8:00 PM EDT Response Submission Deadline : 10/24/2022.8:00 PM EDT Minimum Technical Score :: 23 Technical Weight: 34 Financial Weight: 36			
	RFP		Issue Date	Submission Deadline
	Version 1		9/15/2022 8:00 PM EDT	10/24/2022 8:00 PM EDT



Clicking on Submit Proposal will open the Submit Proposal screen. Under Procurement Documents you can download the different document templates, see which documents are mandatory, and allows you to upload completed response documents. The Proposal Price field captures the value in USD and the Proposal Attachments lets firms add supplemental documents to their proposal package. At any time, firms may indicate their Intent to Submit a Proposal or Save As Draft their progress.

Procurements / Procurement 000	0000016 / Submi	it Proposal		
Description	Mandatory	Download	Upload	
Contract Terms and Conditions		Contract Terms and Conditions	Upload 🕇	Proposal Price Ensure the currency
Financial Proposal Template		Financial Proposal Template	Upload 🕇	selected reflects the intended currency of
Technical Proposal Template	2	Technical Proposal Template	Upload 🕈	payment.
Firm Qualification Questionnaire		Proposal Price	211	
Information To Consultants		Proposal Attachmonts	03	
		+ Description		Ibbaad
		No Attachments		Ороац
		Submit Save As Draft Intend t	to Submit Proposal Cancel	



To continue, click Read Terms And Conditions to review the World Bank Group's General Terms and Conditions for Consulting Services. Firms will be able to download the document, and have the option to Agree, Disagree, or Agree With Conditions. If Agree with Conditions is selected, a comment window will open where the conditions or suggested edits must be documented. Selecting Disagree will disqualify the firm.





Firms may return to their Available Actions while the submission deadline is valid. They may Edit their proposal responses or Withdraw it from consideration, if desired.

Description	Mandatory	Download
Contract Terms and Conditions		Test T&C
inancial Proposal Template		Test Financial Proposal
echnical Proposal Template		Test Technical Proposal
irm Qualification Questionnaire		Test Firm Qualification Questionnaire
nformation To Consultants		No File Available
Proposal Price		
0,000.00 USD		
roposal Attachments		
Description		Download



Contacts



corporateprocurement@worldbank.org



www.worldbank.org/corporateprocurement/







