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Delegação de ABU DHABI

UAE PROCUREMENT MARKET

For international companies and foreign governments, the UAE procurement market is divided into three broad categories:

1. **Federal government procurement** (ministries and federal authorities)
2. **Emirate-level procurement** (especially Abu Dhabi and Dubai)
3. **Strategic state-owned enterprises (SOEs)** that issue some of the country's largest international tenders.

Many of the UAE's highest-value contracts are open to foreign companies, either directly or through local partners, joint ventures, or EPC consortia.

1. Federal Government Procurement (Most Important National Portal)

The primary entry point is the Ministry of Finance's Digital Procurement Platform.

Official portal:

- [UAE Ministry of Finance Digital Procurement Platform](#)

Foreign suppliers can register in the Federal Supplier Registry and participate electronically in tenders from federal ministries and authorities. The platform supports:

- International suppliers
- Foreign companies without UAE branches (subject to tender requirements)
- Electronic bid submission
- Contract management
- Supplier registration and qualification

Typical ministries include:

- Ministry of Defence
- Ministry of Health
- Ministry of Education
- Ministry of Energy & Infrastructure
- Ministry of Climate Change
- Ministry of Interior

2. Dubai Government Procurement

Dubai operates separately through the eSupply portal.

Official portal:

- [Dubai Government eSupply Portal](#)

More than 40 Dubai government entities publish tenders there, including projects in:

- Smart cities
- Roads
- Healthcare



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- Education
- Digital transformation
- Utilities
- Public transport
- Construction
- Professional services

Major buyers include:

- Roads and Transport Authority
- Dubai Municipality
- Dubai Health
- Dubai Electricity and Water Authority
- Dubai Police

3. Abu Dhabi Government Procurement

Abu Dhabi issues some of the UAE's largest infrastructure contracts.

Major procuring entities include:

- Department of Municipalities and Transport
- Abu Dhabi Department of Health
- Abu Dhabi Investment Office
- Abu Dhabi Department of Education and Knowledge
- Department of Energy

Typical projects involve:

- Smart city systems
- Hospitals
- Public housing
- Schools
- Roads
- Utilities
- Sustainability

4. Largest State-Owned Companies with International Tenders

These organizations often award contracts worth hundreds of millions or billions of dollars.

Energy

- Abu Dhabi National Oil Company
- Dubai Electricity and Water Authority
- Emirates Water and Electricity Company

Common opportunities:

- EPC projects
- Pipelines
- Offshore platforms
- Renewable energy
- Hydrogen



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- Power plants
- Water desalination
- Digital oilfield technologies

Transportation

- Etihad Rail
- Roads and Transport Authority
- Abu Dhabi Airports

Projects include:

- Rail infrastructure
- Metro expansion
- Intelligent transport systems
- Airport expansion
- Rolling stock
- Signalling

Aviation

- Emirates Group
- Etihad Airways
- Dubai Airports

Procurement covers:

- IT systems
- Aircraft services
- Ground handling
- Catering
- Security
- AI
- Airport technology

Utilities

- Dubai Electricity and Water Authority
- Sharjah Electricity, Water and Gas Authority
- Emirates Water and Electricity Company

Major tenders involve:

- Solar parks
- Grid modernization
- Battery storage
- Water infrastructure
- Smart meters

Ports and Logistics

- DP World
- Abu Dhabi Ports

Projects include:



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- Port automation
- Logistics
- Free zones
- Warehousing
- Customs systems
- Marine engineering

5. Defense Procurement

One of the UAE's largest procurement sectors.

Major buyers include:

- Tawazun Council
- Ministry of Defense

Common procurements:

- Aerospace
- Naval systems
- Cybersecurity
- UAVs
- Communications
- Electronic warfare
- Simulation
- Logistics

Many opportunities are announced around the biennial International Defense Exhibition and Conference.

6. Healthcare Procurement

Large buyers include:

- Dubai Health
- Department of Health – Abu Dhabi
- Emirates Health Services

International tenders commonly cover:

- Hospital construction
- Medical equipment
- Digital health
- Pharmaceuticals
- Laboratory systems
- AI diagnostics

7. Education Procurement

Major buyers:

- Ministry of Education
- Abu Dhabi Department of Education and Knowledge

Opportunities include:

- Campus construction
- EdTech



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- Research laboratories
- Digital learning
- University equipment

8. Renewable Energy and Climate Projects

This is among the fastest-growing procurement sectors.

Key organizations:

- Masdar
- Emirates Water and Electricity Company
- Dubai Electricity and Water Authority

Frequent projects include:

- Utility-scale solar
- Wind
- Green hydrogen
- Carbon capture
- Battery storage
- Sustainable infrastructure

Sectors with the Largest International Opportunities

Sector	Typical contract size	International participation
Energy & oil and gas	US\$100 million–multi-billion	Very high
Rail & transport	US\$50 million–multi-billion	Very high
Utilities	US\$100 million–multi-billion	Very high
Healthcare	US\$10 million–US\$500 million	High
Defense	US\$100 million–multi-billion	High (subject to security requirements)
Airports & aviation	US\$20 million–US\$1 billion+	High
Smart cities & ICT	US\$5 million–US\$500 million	Very high
Water & desalination	US\$100 million–US\$2 billion	Very high

For international companies entering the UAE market, the most valuable procurement ecosystem is generally built around:

- the federal [Ministry of Finance Digital Procurement Platform](#),
- the [Dubai Government eSupply Portal](#),
- and **strategic state-owned enterprises** such as Abu Dhabi National Oil Company, Dubai Electricity and Water Authority, Emirates Water and Electricity Company, DP World, Abu Dhabi Ports, and Etihad Rail, which collectively account for a substantial share of the UAE's largest international procurement opportunities.



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IMPORTANT PUBLIC TENDERS & INTERNATIONAL BIDDING OPPORTUNITIES THAT ARE CURRENTLY ACTIVE IN THE UAE

Below is a list of the **largest and most strategically important public tenders and international bidding opportunities that are currently active or continuously open in the UAE.**

These are the opportunities most relevant to international EPC contractors, engineering firms, technology companies, defense suppliers, healthcare providers, and infrastructure investors.

Organization	Current procurement focus	Typical contract value	International participation
ADNOC Group	Oil & gas EPC, offshore facilities, drilling, AI, digitalization, LNG, pipelines	US\$10 million–US\$5+ billion	Very high
Dubai Electricity & Water Authority (DEWA)	Solar, power transmission, substations, desalination, smart grid	US\$5 million–US\$2 billion	Very high
Emirates Water & Electricity Company (EWEC)	Independent Power Projects (IPP), Independent Water Projects (IWP), renewable energy	US\$500 million–US\$5 billion	Very high
Etihad Rail	Passenger rail, stations, signaling, systems integration, maintenance	US\$100 million–US\$3 billion	Very high
DP World	Port automation, logistics, cranes, AI, customs systems	US\$20 million–US\$1 billion	High
Abu Dhabi Ports Group	Port expansion, terminals, logistics parks	US\$50 million–US\$2 billion	High
Dubai Municipality	Roads, drainage, flood resilience, smart city projects	US\$10 million–US\$1 billion	High
Roads and Transport Authority (Dubai)	Metro expansion, intelligent transport systems, roads	US\$50 million–US\$5 billion	Very high
Masdar	Renewable energy, hydrogen, battery storage	US\$100 million–US\$5 billion	Very high
Ministry of Defense / Tawazun Council	Aerospace, naval, cybersecurity, C4ISR, UAVs	US\$100 million–multi-billion	High

1. ADNOC (Abu Dhabi National Oil Company)

This remains the UAE's largest source of international EPC and engineering contracts.

Current procurement priorities include:

- Offshore platforms
- Gas processing facilities



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- Carbon capture
- LNG infrastructure
- AI and digital oilfields
- Drilling services
- Pipelines
- Process automation
- Industrial cybersecurity

Recent activity includes the Bab Gas Cap development concession, reflecting continued investment in upstream gas infrastructure.

2. DEWA (Dubai Electricity & Water Authority)

Several active procurement notices include:

- Industrial Ethernet networking equipment
- Power plant spare parts
- Valve systems
- Mobile diesel generator upgrades
- Road and utility construction
- Electrical installation projects

DEWA continues to publish regular RFQs and infrastructure tenders with bid deadlines throughout July 2026.

3. Emirates Water & Electricity Company (EWEC)

Current strategic procurement focuses on:

- Utility-scale solar
- Desalination plants
- Battery energy storage
- Transmission infrastructure
- Independent Power Projects (IPP)
- Independent Water Projects (IWP)

These projects typically attract global developers and consortia.

4. Etihad Rail

Current and upcoming opportunities include:

- Passenger station construction
- Railway systems integration
- Signaling
- Communications
- Rolling stock maintenance
- Operations and maintenance services
- Rail electrification studies



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- Depot infrastructure

With passenger services expected to launch following the freight network rollout, procurement continues across multiple packages.

5. Roads and Transport Authority (Dubai)

Major procurement areas include:

- Dubai Metro expansion
- Smart mobility
- Autonomous transport
- Intelligent traffic systems
- Road construction
- Bridge projects
- Tunnel engineering
- AI traffic management

6. DP World

International tenders commonly cover:

- Port automation
- Smart logistics
- Digital customs
- Warehouse automation
- Marine engineering
- Container handling equipment
- AI logistics platforms

7. Abu Dhabi Ports Group

Large procurement packages include:

- Port expansion
- New logistics terminals
- Warehousing
- Free-zone infrastructure
- Maritime engineering
- Port ICT systems

8. Masdar

Current investment pipeline focuses on:

- Green hydrogen
- Utility-scale solar
- Wind projects



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- Battery storage
- Sustainable aviation fuel
- Carbon capture
- Energy efficiency

Many projects are structured as international PPPs or joint ventures.

9. Healthcare Authorities

Key buyers include:

- Dubai Health
- Emirates Health Services
- Department of Health – Abu Dhabi

Current opportunities include:

- Hospital expansion
- Medical imaging
- Laboratory equipment
- Digital health systems
- Electronic medical records
- AI diagnostics

10. Ministry of Defense / Tawazun Council

High-value procurement areas include:

- Air defense
- Naval systems
- UAVs
- Cybersecurity
- Military communications
- Electronic warfare
- Training simulators
- Ammunition production facilities

Many of these opportunities are linked to long-term strategic procurement programs.

Notable live procurement notices

Examples of active notices published recently include:

- DEWA – Industrial Ethernet switch supply (deadline: 1 July 2026)
- DEWA – Solenoid valve supply (deadline: 1 July 2026)
- DEWA – Filter cartridge supply (deadline: 3 July 2026)
- Ministry of Finance – Mendix and RapidMiner software license renewal (deadline: 10 July 2026)
- DEWA – Road construction and mobile diesel generator enhancement projects (deadlines in mid-to-late July 2026)



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Highest-value procurement pipeline (2026–2028)

If the goal is to identify contracts worth **US\$100 million to several billion dollars**, these organizations are expected to generate the strongest opportunities:

1. ADNOC
2. EWEC
3. DEWA
4. Etihad Rail
5. Masdar
6. Roads and Transport Authority (Dubai)
7. Abu Dhabi Ports Group
8. DP World
9. Ministry of Defense / Tawazun Council
10. Dubai Municipality

These entities consistently account for a significant share of the UAE's largest infrastructure, energy, transport, digital transformation, and industrial procurement opportunities.



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HOW TO APPLY FOR THE LARGEST PUBLIC TENDERS AND BIDDING OPPORTUNITIES IN THE UAE

To compete for the **largest public tenders and international bidding opportunities in the UAE**, the registration on the official procurement portals of the federal government, emirate governments, and the country's major state-owned enterprises, are mandatory.

Most contracts are awarded through these platforms, and many require supplier registration or prequalification before is possible to submit a bid.

Buyer / Organization	Where to apply	Main opportunities
Federal Government Ministries	UAE Ministry of Finance Digital Procurement Platform	Federal tenders from ministries and authorities
Abu Dhabi Government	Abu Dhabi Digital Marketplace	Infrastructure, healthcare, education, municipal projects
Dubai Government	Dubai Government eSupply Portal	Public works, ICT, transport, services
ADNOC Group	ADNOC Supplier Registration	Oil & gas, EPC, engineering, industrial services
DEWA	DEWA Supplier Portal	Power, water, smart grid, renewable energy
Etihad Rail	Etihad Rail Procurement Portal	Railway infrastructure, signaling, rolling stock
DP World	DP World Supplier Portal	Ports, logistics, automation
Abu Dhabi Ports Group	AD Ports Group Procurement	Ports, maritime, logistics
Masdar	Masdar Procurement Opportunities	Renewable energy, hydrogen, sustainability
Emirates Water & Electricity Company (EWEC)	EWEC Procurement	Power plants, desalination, IPPs

1. UAE Federal Government (Ministry of Finance)

This is the central procurement system for UAE federal ministries and agencies. After registering as a supplier, it's possible to access tenders from entities such as the Ministries of Defense, Health, Education, Interior, and Energy & Infrastructure. Participation requires registration in the Federal Supplier Registry.

2. Abu Dhabi Government Digital Marketplace

Abu Dhabi has centralized procurement through the **Digital Marketplace**, powered by SAP Ariba. Once registered, suppliers can participate in public tenders issued by Abu Dhabi government entities, with public opportunities visible through the platform and invitation-only tenders sent directly to qualified suppliers.

3. Dubai Government eSupply



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Dubai's eSupply portal is the main gateway for tenders issued by Dubai government departments and authorities. It covers procurement in construction, ICT, consulting, transport, healthcare, and municipal services.

4. ADNOC

ADNOC awards some of the largest contracts in the Middle East. To participate, suppliers generally need to:

- Register through the ADNOC supplier registration process.
- Complete prequalification where required.
- Meet technical and commercial requirements.
- For many tenders, demonstrate compliance with the UAE's **In-Country Value (ICV)** program, which can influence bid evaluations.

5. DEWA

DEWA's supplier portal allows companies to:

- Enroll as suppliers.
- View open tenders.
- Download tender documents.
- Submit bids electronically.
- Participate in RFX events and online auctions.

6. Etihad Rail

Etihad Rail publishes procurement opportunities through its dedicated procurement page. Companies can:

- Register through the SAP Ariba self-registration portal.
- Review procurement FAQs and supplier requirements.
- Respond to public invitations and prequalification requests when announced. Registration alone does not guarantee an invitation to tender.

Additional high-value procurement sources

Large UAE state-owned enterprises also publish procurement opportunities through their own supplier portals or procurement pages, including:

- [Emirates Group Supplier Portal](#)
- [Dubai Airports Supplier Information](#)
- [Tawazun Council](#) (defense procurement)
- [ENOC Procurement](#)

Recommended registration priority

For an international company seeking major UAE contracts, the most effective order is:

1. Ministry of Finance Digital Procurement Platform (federal ministries)
2. Abu Dhabi Digital Marketplace
3. Dubai Government eSupply
4. ADNOC Supplier Registration
5. DEWA Supplier Portal



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6. Etihad Rail Procurement Portal
7. DP World Supplier Portal
8. AD Ports Group
9. Masdar
10. EWEC

Registering with these platforms provides access to the majority of the UAE's highest-value public and state-owned procurement opportunities across energy, transport, infrastructure, utilities, healthcare, defence, and digital transformation.