



AICEP

Portugal Trade & Invest

ESB Powering the Network Market Opportunities

Webinar & B2B Matchmaking | Portugal-Ireland

Date: November 9, 2026 | **Format:** Online

Webinar: 09:30-11:15

B2B meetings: 11:30 am -1:00 pm and 2:15 pm-6:00 pm

AGENDA

09.20 – 09.30 **Entry of participants into the online platform**

09.30 – 09.40 **OPENING SESSION – Project Ireland 2040**

Denil Pinto | Director AICEP Dublin

Brief overview of Project Ireland 2040 and the National Development Plan, with emphasis on planned investments in Irish energy infrastructure and opportunities for Portuguese companies. Presentation of the objectives of the webinar and matchmaking.

09.45 – 10.10 **ESB – Powering the Network: Equipment, Materials & Supplier Opportunities**

*James Ward | Commercial & Contracts Management Office | Strategic Delivery & Commercial |
Engineering & Major Projects*

Philip McKibbin | Manager ESB EMP Commercial and Contracts Management Office

Presentation of ESB's product and equipment needs, priority supply areas, supplier profiles sought, technical requirements and anticipated contracting opportunities.

10.15 – 10.30 **Achilles/Supply-Line – How to Become a Qualified Supplier**

Zoe Eccleson | Programme Delivery Manager

Operation of the Supply-Line platform; registration and pre-qualification process; documentation and certifications; costs, audits; good practices and access to potential procurement opportunities.

10.30 – 10.45 **Q&A**

11.00 – 13.00 **B2B Matchmaking – Morning Session**

13.00 – 14.15 **Break**

14.15 – 18.00 **B2B Matchmaking – Afternoon Session**

