inovcontacto

international internships

aicep Portugal Global
ABOUT INOV CONTACTO?

International Professional granted internships

The right candidate for the right internship

A worldwide destination
HR qualification within multinational enterprises with high potential

Increase national companies’ competitiveness by providing them with qualified HR

Placement of young graduates, with a suitable profile, in order to find business opportunities for Portugal

Provide international careers and skills to young graduates
Some Covered Markets

- USA
- China
- New Zealand
- Uruguay
- Brazil
- Spain
- Indonesia
- Japan
- South Korea
- Russia
- Kazakhstan
- Iran
- Malawi
- Mozambique
- Venezuela
- United Kingdom
- Mexico
- Serbia
- Indonesia
TIMING’S

NEW EDITION LAUNCH: MAR
INTERNS’ APPLICATIONS: JUL-OCT
RECRUITMENT: OCT-NOV
MATCHING: NOV-DEC
CAMPUS: JAN
INTERNSHIP: FEB-AUG
FINAL SEMINAR: SEP
THE PATH TO THE INTERNSHIP

- Online Application
- Selection
- Matching
- Formal invitation
REQUIREMENTS for ENTITIES

- Strategic companies for Portugal - productivity / competitiveness
- Coherent internship plan / in line with Program’s objectives
- Physical structure abroad
- Complete integration in the structure facilities / country
- Relevant presence in Portugal
- On the job supervision and evaluation
- Special impact in internationalization
- Preference for those available to provide solutions when necessary
## WIN-WIN Relationship

<table>
<thead>
<tr>
<th>New challenges for the Young</th>
<th>Increase skills</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strengthen Teams</td>
<td>Added value learning</td>
</tr>
<tr>
<td>Integration in international teams</td>
<td>High potential network</td>
</tr>
<tr>
<td>Human resource’s qualification</td>
<td>Increase competitiveness</td>
</tr>
<tr>
<td>International career development</td>
<td>Career impact</td>
</tr>
</tbody>
</table>
### BEST PRACTICES

**EEPA National Winner** in the category “Investing in Entrepreneurial Skills”, 2019

Selected as a **success case of supported Community programmes**, 2015-16

**Good Practice by School to Work project, ESF, 2013**

**Good Practice by Creative and Cultural Industries, 2010**

**Case Study by OECD recommended for replication by Welsh Assembly Government, 2008**

**Good Practice by Enterprise and Industry Directorate General, 2007**

* European Enterprise Promotion Awards
23 Editions

56,300 Applications

5,624 Internships

1,235 Entities
EDUCATIONAL AREAS
INTERNS

TOP 7

1997-2019

Management 36%
Engineering 19%
Social Sciences and Services 19%
Sciences and Technologies 9%
Arts and Multimedia 6%
Bios 5%
Tourism 3%
In the last 7 years, entities’ demand is 2 to 3 times superior than available internships.
82 countries

6 countries represent 60% of the internships awarded

- 40% USA
- 13% Spain
- 13% Brazil
- 11% Mozambique
- 8% China
- 6% United Kingdom
- 8% Others

SEVERAL ACTIVITY SECTOR’S

- IT
- Consulting
- Tourism
- Multilateral and Institutional Organizations
- Wines
The right choice for their needs

 Introduced Skills, an asset for competitiveness on a global scale

 Suitable trainee profile in terms of education & performance
“CONTACTO’S”

- 40% Job offers
- 60% Accept
- 70% Employment rate after internship
- 30% Remain abroad
- More than 90% confirm increased skills
- More than 95% refer an international career leverage
- Almost 100% value the cultural experience
MORE THAN 1,500 JOB OFFERS, AFTER INTERNSHIP IN THE LAST 15 EDITIONS 2005-2019

<table>
<thead>
<tr>
<th>Year</th>
<th>Job Offers</th>
<th>Accepted Invitations</th>
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<tbody>
<tr>
<td>05/06</td>
<td>89</td>
<td>49</td>
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<tr>
<td>06/07</td>
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<td>14/15</td>
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<td>15/16</td>
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<td>16/17</td>
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<tr>
<td>18/19</td>
<td>117</td>
<td>43</td>
</tr>
</tbody>
</table>
Around 400 Entities usually choose to recruit within this network.

**TOP 10 ENTITIES EMPLOYERS OF "CONTACTO’S"**

- Siemens: 17
- Farfetch: 19
- Cisco Systems: 19
- MNE: 26
- Altran: 27
- AICEP Portugal Global: 30
- Bosch (Grupo): 32
- EDP (Grupo): 47
- BNP Paribas: 54
- Sonae (Grupo):
NETWORKCONTACTO
CONTACTO’S AROUND THE WORLD

- NORTH AMERICA: 99
- CENTRAL AND SOUTH AMERICA: 106
- EUROPE: 3,718
- MIDDLE EAST: 37
- ASIA: 144
- AFRICA: 154
- OCEANIA: 19
“This internship was a perfect match given my career goals. I had the unique opportunity to work with business people at a high level and also in an amazing city and extremely oriented for a professional lifestyle”

C23 – USS INVESTMENT MANAGEMENT, LONDON, UK

“This experience was without a doubt the best work experience of my life so far, both for the humanity of my colleagues and managers, as for the incredibly challenging and enriching work environment.”

C23 – UNRIC (UNITED NATIONS) BRUSSELS, BELGIUM
“The World Bank has participated in several editions of the program and the interns were always prepared and demonstrated high level fitting in the organization. We greatly appreciate the value of INOV Contacto program.”

World Bank Group
Washington DC, EUA

“"I like the program’s idea to deliver young and talented people to work across the world in different organizations. This arrangement benefits both the intern and the hosting organization. Furthermore, I am surprised how little bureaucracy is involved in the whole internship process.”

University of Helsinki
Helsinki, Finland
INTERNATIONALIZING CAREERS

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International internships