ABOUT INOV CONTACTO?

- International Professional granted internships
- The right candidate for the right internship
- A worldwide destination
WHY INOV CONTACTO

PORTUGAL

HR qualification within multinational enterprises with high potential

Increase national companies’ competitiveness by providing them with qualified HR

STRATEGIC MARKETS

Placement of young graduates, with a suitable profile, in order to find business opportunities for Portugal

Provide international careers and skills to young graduates
SOME COVERED MARKETS

USA
China
New Zealand
Uruguay
Brazil
Spain
Indonesia
Japan
Venezuela
South Korea
Kazakhstan
Iran
Serbia
United Kingdom
Kenya
Malawi
Mozambique
Russia
Kenya
Mexico
United Kingdom
TIMING’S

- NEW EDITION LAUNCH: MAR
- INTERNS’ APPLICATIONS: SEP-OCT
- RECRUITMENT: OCT-NOV
- MATCHING: NOV-DEC
- CAMPUS: JAN
- INTERNSHIP: FEB-AUG
- FINAL SEMINAR: OCT
THE PATH TO THE INTERNSHIP

Online Application

Selection

Matching

Formal invitation
Strategic companies for Portugal - productivity / competitiveness

Coherent internship plan / in line with Program’s objectives

Physical structure abroad

Complete integration in the structure facilities / country

Relevant presence in Portugal

On the job supervision and evaluation

Special impact in internationalization

Preference for those available to provide solutions when necessary
### WIN-WIN Relationship

<table>
<thead>
<tr>
<th>New challenges for the Young</th>
<th>Increase skills</th>
</tr>
</thead>
<tbody>
<tr>
<td>Strengthen Teams</td>
<td>Added value learning</td>
</tr>
<tr>
<td>Integration in international teams</td>
<td>High potential network</td>
</tr>
<tr>
<td>Human resource’s qualification</td>
<td>Increase competitiveness</td>
</tr>
<tr>
<td>International career development</td>
<td>Career impact</td>
</tr>
</tbody>
</table>
**BEST PRACTICES**

| EEPA* National Winner in the category “Investing in Entrepreneurial Skills”, 2019 | Selected as a success case of supported Community programmes, 2015-16 |
| Good Practice by **School to Work project**, ESF, 2013 | Good Practice by **Creative and Cultural Industries**, 2010 |

* European Enterprise Promotion Awards
24 Editions

57,509 Applications

5,830 Internships

1,284 Entities
EDUCATIONAL AREAS

INTERNS

1997-2020

TOP 7

- Management: 36%
- Engineering: 19%
- Social Sciences and Services: 19%
- Sciences and Technologies: 9%
- Arts and Multimedia: 6%
- Bios: 5%
- Tourism: 4%

EDUCATIONAL AREAS
INTERNS
In the last 8 years, entities’ demand is 2 to 3 times superior than available internships.
82 countries represent 60% of the internships awarded.
AFTER
INOV CONTACTO
Recognize:

- The right choice for their needs
- Introduced Skills, an asset for competitiveness on a global scale
- Suitable trainee profile in terms of education & performance
“CONTACTO’S”

- 40% Job offers
- 60% Accept
- Employment rate after internship: 70%
- 30% Remain abroad
- More than 90% confirm increased skills
- More than 95% refer an international career leverage
- Almost 100% value the cultural experience
MORE THAN 1,500

JOB OFFERS, AFTER INTERNSHIP
IN THE LAST 15 EDITIONS
2005-2019

JOB OFFERS VS ACCEPTED INVITATIONS
Around 400 Entities usually choose to recruit within this network.

**TOP 10 ENTITIES EMPLOYERS OF "CONTACTO’S"**

<table>
<thead>
<tr>
<th>Host Entities</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Siemens</td>
<td>17</td>
</tr>
<tr>
<td>Farfetch</td>
<td>19</td>
</tr>
<tr>
<td>Cisco Systems</td>
<td>19</td>
</tr>
<tr>
<td>MNE</td>
<td>19</td>
</tr>
<tr>
<td>Altran</td>
<td>26</td>
</tr>
<tr>
<td>AICEP Portugal Global</td>
<td>27</td>
</tr>
<tr>
<td>Bosch (Grupo)</td>
<td>30</td>
</tr>
<tr>
<td>EDP (Grupo)</td>
<td>32</td>
</tr>
<tr>
<td>BNP Paribas</td>
<td>47</td>
</tr>
<tr>
<td>Sonae (Grupo)</td>
<td>54</td>
</tr>
</tbody>
</table>
Contacto’s around the world

**Europe:** 3,718

**North America:** 99

**Central and South America:** 106

**Africa:** 154

**Middle East:** 37

**Asia:** 144

**Oceania:** 19
“This experience was without a doubt the best work experience of my life so far, both for the humanity of my colleagues and managers, as for the incredibly challenging and enriching work environment.”

C23 – UNRIC (UNITED NATIONS)
BRUSSELS, BELGIUM

“This internship was a perfect match given my career goals. I had the unique opportunity to work with business people at a high level and also in an amazing city and extremely oriented for a professional lifestyle”

C23 – USS INVESTMENT MANAGEMENT, LONDON, UK
ENTITIES

INOV TESTIMONIALS

MAX THABISO EDKINS

“The World Bank has participated in several editions of the program and the interns were always prepared and demonstrated high level fitting in the organization. We greatly appreciate the value of INOV Contacto program.”

World Bank Group
Washington DC, EUA

OLLI MATILAINEN

“I like the program’s idea to deliver young and talented people to work across the world in different organizations. This arrangement benefits both the intern and the hosting organization. Furthermore, I am surprised how little bureaucracy is involved in the whole internship process.”

University of Helsinki
Helsinki, Finland
INTERNATIONALIZING CAREERS